

#### PALMDALE WATER DISTR

2029 East Avenue Q • Palmdale, California 93550 • Telephone (661) 947-4111

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KATHY MAC LAREN Division 4

VINCENT DINO Division 5

ALESHIRE & WYNDER LLP Attorneys

January 7, 2016

Agenda for Regular Meeting of the Board of Directors of the Palmdale Water District to be held at the District's office at 2029 East Avenue Q, Palmdale

Wednesday, January 13, 2016

7:00 p.m.

**NOTE:** To comply with the Americans with Disabilities Act, to participate in any Board meeting please contact Dawn Deans at 661-947-4111 x1003 at least 48 hours prior to a Board meeting to inform us of your needs and to determine if accommodation is feasible.

Agenda item materials, as well as materials related to agenda items submitted after distribution of the agenda packets, are available for public review at the District's office located at 2029 East Avenue Q, Palmdale (Government Code Section 54957.5). Please call Dawn Deans at 661-947-4111 x1003 for public review of materials.

<u>PUBLIC COMMENT GUIDELINES:</u> The prescribed time limit per speaker is threeminutes. Please refrain from public displays or outbursts such as unsolicited applause, comments, or cheering. Any disruptive activities that substantially interfere with the ability of the District to carry out its meeting will not be permitted and offenders will be requested to leave the meeting.

Each item on the agenda shall be deemed to include any appropriate motion, resolution, or ordinance to take action on any item.

- 1) Pledge of Allegiance/Moment of Silence in honor of former Palmdale Water District Director James L. Cole (1978-1980).
- 2) Roll Call.
- 3) Adoption of Agenda.
- 4) Public comments for non-agenda items.





- 5) Presentations:
  - 5.1) Palmdale Water District Flushing Program. (Water Quality Supervisor Thompson)
- 6) Action Items Consent Calendar (The public shall have an opportunity to comment on any action item on the Consent Calendar as the Consent Calendar is considered collectively by the Board of Directors prior to action being taken.)
  - 6.1) Approval of minutes of regular meeting held December 9, 2015.
  - 6.2) Ratify payment of bills for December 23, 2015.
  - 6.3) Ratify payment of bills for December 30, 2015.
  - 6.4) Payment of bills for January 13, 2016.
- 7) Action Items Action Calendar (The public shall have an opportunity to comment on any action item as each item is considered by the Board of Directors prior to action being taken.)
  - 7.1) Consideration and possible action on reorganization of the Board of Directors. (President Mac Laren)
  - 7.2) Consideration and possible action on proposal received from Rothman Business Interiors for front office modifications. (\$4,241.00 Budgeted Human Resources Director Emery)
  - 7.3) Consideration and possible action on Change Order No. 1 to Specification No. 1402-A being the construction and implementation of the Palmdale Water District Site Security Improvement Project. (\$28,628.90 Budgeted Project Manager Thompson Sr.)
  - 7.4) Consideration and possible action on adoption of updated Strategic Plan. (General Manager LaMoreaux)
  - 7.5) Consideration and possible action on scheduling President's Dinner. (Board President)
  - 7.6) Consideration and possible action on authorization of the following conferences, seminars, and training sessions for Board and staff attendance within budget amounts previously approved in the 2016 Budget:
    - a) Palmdale Chamber of Commerce 75<sup>th</sup> Anniversary celebration and installation of 2016 Board of Directors to be held January 22, 2016 in Palmdale.
    - b) Antelope Valley Board of Trade Business Outlook Conference to be held February 26, 2016 in Lancaster.
- 8) Information Items:
  - 8.1) Reports of Directors:
    - a) Meetings/General Report.
    - b) Standing Committee/Assignment Reports (Chair):
      - 1) None at this time.

- 8.2) Report of General Manager.
  - a) Written status report on Cash Flow Statement and Current Cash Balances as of November 30, 2015. (Financial Advisor Egan)
  - b) Written status report on Financial Statements, Revenue, and Expense and Departmental Budget Reports for November 30, 2015. (Finance Manager Williams)
  - c) Written status report on committed contracts issued. (Assistant General Manager Knudson)
  - d) Status report on approved Antelope Valley Adjudication judgment.
  - e) Director reporting and compensation procedures.
- 8.3) Report of General Counsel.
- 9) Public comments on closed session agenda matters.
- 10) Break prior to closed session.
- 11) Closed session under:
  - 11.1) Conference with Legal Counsel Potential Litigation: A closed session will be held, pursuant to Government Code §54956.9 (d)(4), to confer with District General Counsel regarding to determine whether to initiate litigation, one case.
  - 11.2) Conference with Legal Counsel Existing Litigation: A closed session will be held, pursuant to Government Code §54956.9 (d)(1), to confer with District General Counsel regarding pending litigation to which the District is a party. The title of such litigation is as follows: *United States, et al. v. J-M Manufacturing Company, Inc., et al., United States District Court for the Central District of California; Case No. ED CV06-0055-GW.*
- 12) Public report of any action taken in closed session.
- 13) Board members' requests for future agenda items.

Juis D. La Mneaux

14) Adjournment.

DENNIS D. LaMOREAUX,

General Manager

DDL/dd

# PALMDALE WATER DISTRICT FLUSHING PROGRAM

AMANDA THOMPSON

WATER QUALITY SUPERVISOR

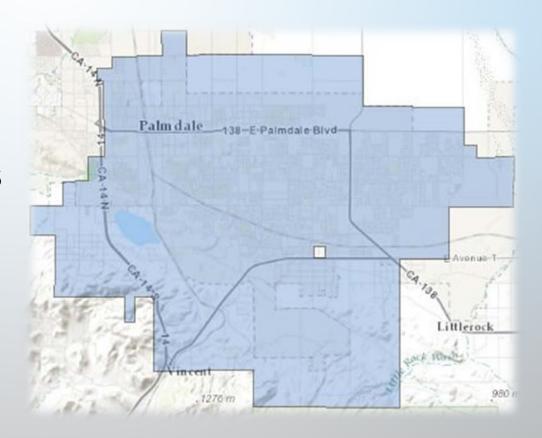
PALMDALE WATER DISTRICT

PALMDALE, CA 93550





- OVER 414 MILES OF PIPELINE
- 7 DIFFERENT PRESSURE ZONES
- 18 STORAGE TANK LOCATIONS
  - CAPACITY ~ 50 MILLION GALLONS







- WATER AGE IS A MAJOR FACTOR IN WATER QUALITY DETERIORATION WITHIN THE DISTRIBUTION SYSTEM.
- TWO MAIN MECHANISMS FOR WATER QUALITY DETERIORATION:
  - INTERACTIONS BETWEEN THE PIPE WALL AND THE WATER
  - REACTIONS WITHIN THE BULK WATER ITSELF





### FLUSHING REQUIREMENTS

FLUSH PROBLEMATIC AREAS

DESIGNATED LOCATIONS

FLUSHING VELOCITY SHOULD BE BETWEEN 2.5 – 5 FT/S



## **FLUSHING OPERATION**





## FLUSHING PROGRAM — GOALS (IMPROVE WATER QUALITY & PROTECT PIPE INTEGRITY)

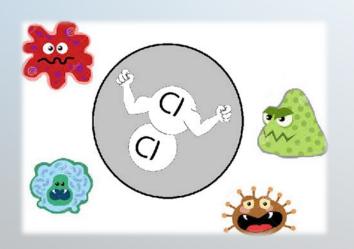
 TURBIDITY = THE CLOUDINESS OR HAZINESS OF A FLUID CAUSED BY LARGE NUMBERS OF INDIVIDUAL PARTICLES THAT ARE GENERALLY INVISIBLE TO THE NAKED EYE, SIMILAR TO SMOKE IN AIR.



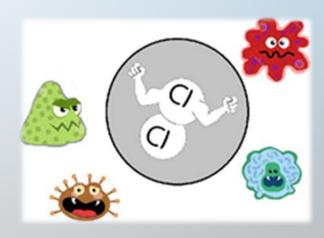


## FLUSHING PROGRAM – GOALS (IMPROVE WATER QUALITY & PROTECT PIPE INTEGRITY)

• CHLORINE RESIDUAL = A LOW LEVEL OF CHLORINE REMAINING IN WATER AFTER ITS INITIAL APPLICATION.

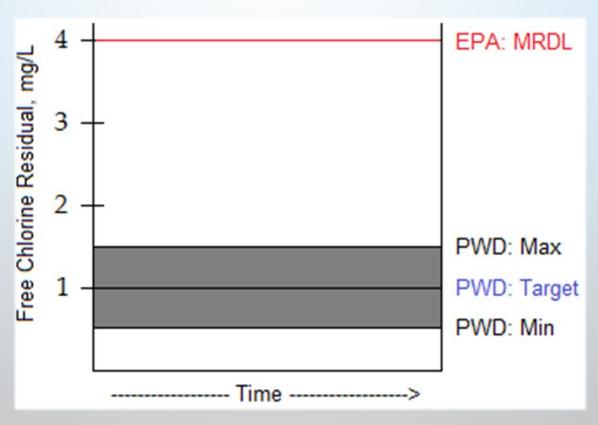






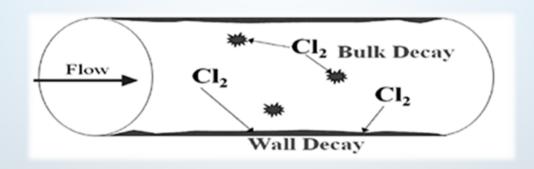


## WATER QUALITY - CHLORINE RESIDUAL





### WATER QUALITY - CHLORINE RESIDUAL



- FLUSHING BRINGS FRESHER WATER INTO THE AREA & THEREFORE:
  - INCREASES CHLORINE RESIDUAL
  - REDUCES DEMAND
  - REDUCES WATER AGE

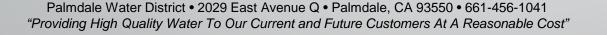


## FLUSHING PROGRAM – GOALS (IMPROVE WATER QUALITY & PROTECT PIPE INTEGRITY)

• POOR TASTE AND ODOR – AGED, STALE WATER PROVIDES AN ENVIRONMENT CONDUCIVE TO THE GROWTH AND FORMATION OF TASTE AND ODOR CAUSING MICROORGANISMS AND SUBSTANCES.

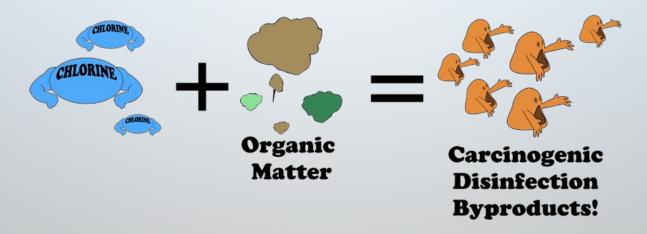


 FLUSHING BRINGS FRESHER WATER WITH HIGHER CHLORINE INTO THE AREA, THEREFORE REDUCING TASTE & ODOR CAUSING COMPOUNDS



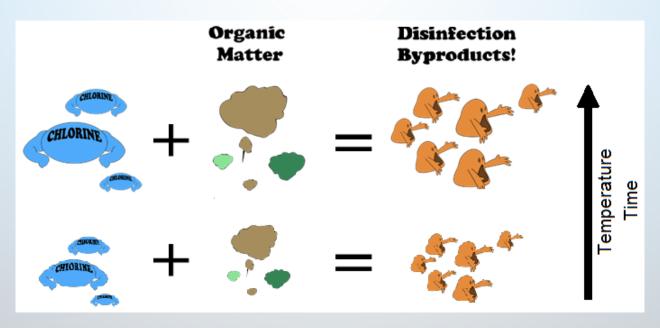
## FLUSHING PROGRAM – GOALS (IMPROVE WATER QUALITY & PROTECT PIPE INTEGRITY)

• TRIHALOMETHANES (TTHMS) - DISINFECTION BY-PRODUCTS THAT RESULT FROM CHLORINE AND BROMIDE REACTING WITH ORGANIC CARBON IN WATER

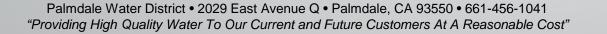




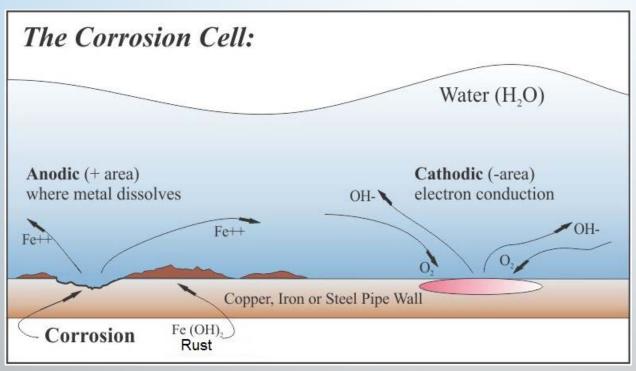
### WATER QUALITY - TTHMS



• FLUSHING REDUCES WATER AGE, AND THUS THE TIME FOR CHLORINE TO REACT WITH ORGANICS, AND FORM DISINFECTION BYPRODUCTS



## FLUSHING PROGRAM – GOALS (IMPROVE WATER QUALITY & PROTECT PIPE INTEGRITY)





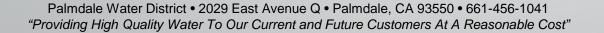




### CORROSION CONTROL



 FLUSHING REDUCES THE TIME WATER IS IN CONTACT WITH THE PIPE, THUS REDUCING CORROSION

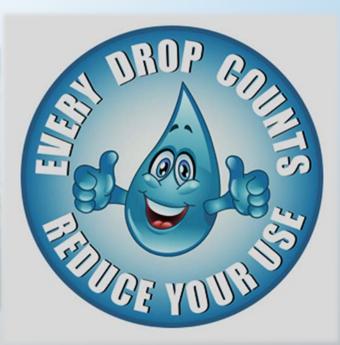


## FLUSHING PROGRAM — GOALS (MONITOR THE VOLUME OF WATER UTILIZED FOR FLUSHING)













### DROUGHT CHALLENGES







### FLUSHING PROGRAM – GOALS (STANDARDIZE THE FLUSHING PROGRAM)

BE IN THE KNOW

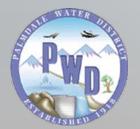














### UTILIZING IPAD'S

SAVE EXACT GPS LOCATION INTO GIS

 MAKE NOTES AND TAKE PICTURES FOR REFERENCE

• LOG WATER QUALITY DATA AT THE SITE





## FLUSHING PROGRAM – GOALS (COLLABORATION TO ESTABLISH COMPETENT SOLUTIONS)





### **ACHIEVEMENTS**

- EVALUATION OF WATER QUALITY
  - REDUCED FLUSHING AT 4 WEEKLY SITES TO BI-MONTHLY
  - REDUCED FLUSHING AT 2 BI-MONTHLY SITES TO YEARLY SCHEDULE
- EVALUATION OF DISTRIBUTION SYSTEM
  - ELIMINATED 90 SITES
- REDUCED WATER USAGE FROM 7.1 MG (2013) TO 6.3 MG (2014)





### **ACHIEVEMENTS**

 UTILIZING GEOGRAPHIC INFORMATION SYSTEMS (GIS) TO IDENTIFY AND MONITOR FLUSHING LOCATIONS



## **ACKNOWLEDGEMENTS**





















Palmdale Water District • 2029 East Avenue Q • Palmdale, CA 93550 • 661-456-1041 "Providing High Quality Water To Our Current and Future Customers At A Reasonable Cost"



## ANY QUESTIONS?



## PALMDALE WATER DISTRICT BOARD MEMORANDUM

**DATE:** January 5, 2016 **January 13, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

FROM: Mr. Dennis D. LaMoreaux, General Manager

RE: AGENDA ITEM NO. 7.1 – CONSIDERATION AND POSSIBLE ACTION

ON REORGANIZATION OF THE BOARD OF DIRECTORS.

Attached is a copy of Article 4 of the District's Rules and Regulations, Section 4.05: Officers of the Board and Section 4.06: Duties and Obligations of the Officers of the Board.

#### **Supporting Documents:**

- Rules and Regulations Article 4 Section 4.05
- Rules and Regulations Article 4 Section 4.06

#### 4.04: BOARD ACTION

The Board may take action by motion, resolution, or ordinance. The affirmative vote of at least three Directors is necessary for the Board to take action. Motions and resolutions may be adopted on voice and/or mechanical vote: roll call shall be taken if requested by any Director. Ordinances shall be adopted on roll call vote.

#### 4.04.1 ORDINANCES

Where an ordinance is required by statute, but the procedure for such ordinance is not specified, the Board shall adopt the ordinance as follows:

- 1. The ordinance shall be noticed as an agenda item for two consecutive Board meetings.
- 2. The ordinance shall be introduced and read at two consecutive regular Board meetings, unless a motion is made and passed by a majority of the Board to waive the full reading of the ordinance. The ordinance may then be passed.
- 3. The ordinance shall become effective thirty (30) days after adoption and shall be published, within ten (10) days after its adoption, at least once for one week in a newspaper of general circulation within the boundaries of the District.

#### 4.05: OFFICERS OF THE BOARD

The officers of the Board shall be:

#### President, Vice President, Treasurer and Secretary.

Officers shall be elected by a 3/5 majority vote of the Board. The Board shall reorganize every two years, following an election, unless by a 3/5 majority vote the Board approves a reorganization at any other time.

#### 4.06: DUTIES AND OBLIGATIONS OF THE OFFICERS OF THE BOARD

Other than the duties and obligations specified herein, Officers have no rights or authority different from any other Director. In addition to such duties and

obligations imposed by law or by action of the Board of Directors, the duties of each Officer of the District are as follows:

#### 4.06.1 PRESIDENT

Preside over and conduct all meetings of the Board, including maintaining the order pursuant to the Rules of Procedure adopted by the Board and attached hereto as Appendix DD, to ensure constructive and democratic meetings and help, not hinder, the business and discussion of the Board. Carry out the resolutions and orders of the Board. Exercise other powers and perform other duties as prescribed by the Board in these Rules and Regulations and by other actions of the Board. Approve Board meeting agendas. Form or disband standing and ad hoc committees. Appoint committee members and the Chair of said committees. Sign all agreements to which the District is a party. Write and/or sign correspondence on behalf of the Board and PWD. In the event of an early vacancy in the office of the Presidency, the Vice President shall become the President.

#### 4.06.2 VICE PRESIDENT

Exercise the duties of the President in the absence of, when the President stands down, or when the President is unable to continue in his/her duties due to any other reason. In the event of an early vacancy in the position of Vice-President, the Board shall elect a new Vice-President in accordance with Section 4.04.

#### 4.06.3 TREASURER

Sign financial instruments as required and serve as the Finance Committee Chair. The Treasurer acts on behalf of the President in the event the President and Vice President are unable to do so. In the event of an early vacancy in the position of Vice-President, the Board shall elect a new Vice-President in accordance with Section 4.04.

#### 4.06.4 SECRETARY

Certify or attest to the actions taken by the Board. Sign the minutes of the Board meeting following their approval. In the absence of the Secretary from any meeting at which the Board approved meeting minutes, the Vice President, if present, shall sign the meeting minutes. In the event of an early vacancy in the position of Vice-President, the Board shall elect a new Vice-President in accordance with Section 4.04.

#### 4.07: DUTIES AND OBLIGATIONS OF ALL DIRECTORS

#### 4.07.1 RULES OF CONDUCT

The Board of Directors shall at all times conduct itself in accordance with all applicable Federal laws, State laws, Local laws, and the District's Rules and Regulations. Any violations by any Director of these Rules and Regulations, including this Article IV, may be addressed by the Board in the manner provided in the Rules of Procedure, attached hereto as Appendix DD at Section IV.B.

#### 4.07.2 PARTICIPATION IN OFFICIAL BUSINESS OF THE DISTRICT

Directors shall attend all regular and special meetings of the Board, including committee meetings, and other functions as approved in advance by the Board of Directors, including those listed in Appendix V. In the event a Director is unable to attend a meeting, or other official business of the District, the Director shall notify the President and General Manager with as much advance notice as reasonably practical, or as soon thereafter as reasonably practical. Failure to attend four consecutive regular meetings of the Board, without the prior approval of the Board, will result in loss of committee assignments. The Board shall excuse absences by approving such absences pursuant to the Consent Calendar at the next regular Board meeting.

## PALMDALE WATER DISTRICT BOARD MEMORANDUM

**DATE:** January 6, 2016 **January 13, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

**FROM:** Jennifer Emery, Human Resources Director

VIA: Mr. Dennis D. LaMoreaux, General Manager

RE: AGENDA ITEM NO. 7.2 – CONSIDERATION AND POSSIBLE ACTION

ON PROPOSAL RECEIVED FROM ROTHMAN BUSINESS INTERIORS

FOR FRONT OFFICE MODIFICATIONS.

#### **Recommendation:**

Staff recommends the Board approve the Proposal received from Rothman Business Interiors to modify the front office work space in the not-to-exceed amount of \$4,241.00.

#### **Alternative Options:**

The alternative is to not approve this proposal.

#### **Impact of Taking No Action:**

There will be no modifications to the front office work space.

#### **Background:**

The Board approved a proposal from Itzen Architects, Inc. to create a schematic design of the District's front lobby and customer service area to help create a more customer-friendly atmosphere. The schematic design was presented to the Board, and a subsequent proposal to develop a construction cost estimate was approved. However, due to budget constraints, further work recommended by Itzen Architects, Inc. is on hold.

The front counter work space needs to be reconfigured to allow more comfort for staff as they assist customers, and the front office cubicles need to be reconfigured to create two additional work stations to avoid sharing of desks.

Rothman Business Interiors provided the original interior design for the office building and have provided modifications and upgrades over the years. Staff is familiar with the quality of their workmanship and is confident in their ability to provide the proposed modifications.

#### **Strategic Plan Initiative:**

This work is part of Strategic Initiative No. 5 – Exceptional Customer Service

#### **Budget:**

Funds for this work are available under Budget Item No. 1-08-6300-500 (Safety/Ergonomics).

#### **Supporting Documents:**

• Rothman Business Interiors Proposal

Rothman Business Interiors 121 Carriage Lane; Suite 107 Lancaster, CA 93534 Tele (661) 942-9421

**Estimate** 

PROJECT:

C.S Counter Revamp

Description

RETROFIT 4 WORK STATIONS @ CUSTOMER SERVICE COUNTER

1) Reconfigure & Retrofit Counter Cash Drawers @ 4 Work Stations With Foot Rest

Sales Tax

Date

09/30/15

Est. No.

24344

CLIENT

PALMDALE WATER DISTRICT 2029 EAST AVENUE Q PALMDALE, CA 93550 TELE(661) 947-4111 Attn Tammy

Total

1,694.00

0.00

Rothman Business Interiors 121 Carriage Lane; Suite 107 Lancaster, CA 93534 Tele (661) 942-9421

Estimate

PROJECT:

Re do C.S. ALL workStations

Description

tear down to prep to Reconfigure all front customer service cubicals reconfigure & custom cut work surfaces to fit Reassemble all to ADD 2 Work stations & Tall Panels in Front for Privacy to work Sales Tax

Date

10/12/15

Est. No.

24347

#### CLIENT

PALMDALE WATER DISTRICT 2029 EAST AVENUE Q PALMDALE, CA 93550 TELE(661) 947-4111 fax 947-8604 Attn Tammy

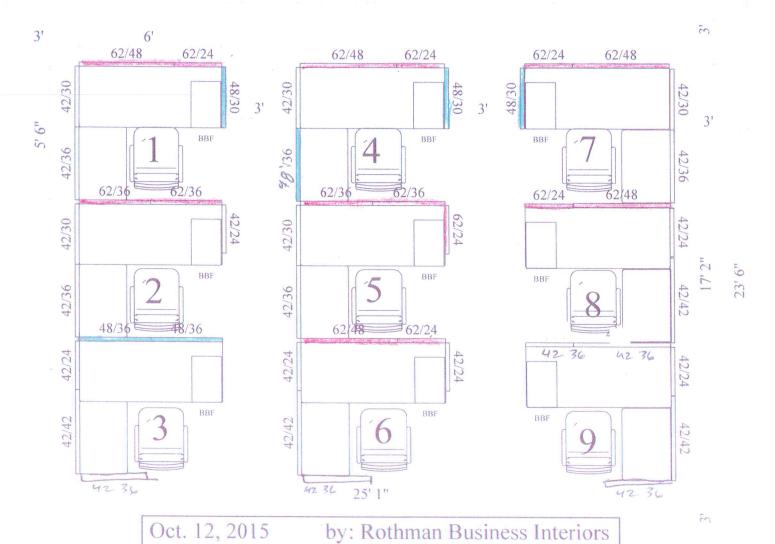
Total

849.00 849.00

0.00

PWD C.S. Work Stations: CONCEPT ONLY; Re-Configure to ADD 2 Stations & Front Stations 60" high Privacy Panels





## PALMDALE WATER DISTRICT

#### BOARD MEMORANDUM

**DATE:** January 6, 2016 **January 13, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

**FROM:** Mr. Peter Thompson, Project Manager

VIA: Mr. James Riley, Engineering/Grant Manager

Mr. Matthew Knudson, Assistant General Manager

Mr. Dennis LaMoreaux, General Manager

RE: AGENDA ITEM NO. 7.3 - CONSIDERATION AND POSSIBLE ACTION ON

CHANGE ORDER NO. 1 TO SPECIFICATION NO. 1402-A BEING THE CONSTRUCTION AND IMPLEMENTATION OF THE PALMDALE WATER

DISTRICT SITE SECURITY IMPROVEMENT PROJECT

#### **Recommendation:**

Staff recommends ratification of Change Order No. 1.

#### Financial Impact:

Original Construction Contract Price: \$ 259,816.00 Proposed Change Order No. 1: \$ 28,628.90

Total Construction Contract Price: \$ 288,444.90

#### **Background:**

Proposed Change Order No. 1 consists of additional work performed at extra cost and contract days as follows:

- Installation of new camera and single height stanchion, with card reader, at relocated gate
- Installation of new cabling for existing and additional photo electric sensors
- Installation of additional monitors and decoders to support view of gate cameras
- Relocation and reprogramming of existing fire alarm control
- Credit for change from wireless to hardwired locks and card readers
- Additional time for expanded scope and access delays

All work was necessary to accommodate proposed security system installation and was not included within the original contract scope.

#### **Supporting Documents:**

- Change Order No. 1
- Siemens Industry, Inc. Change Order Recap

#### **Strategic Plan Initiative**

Key Initiative #3 – Upgrade Security Systems

#### CHANGE ORDER

No. 1

PROJECT Construction and Implementation of the Palmdale Water District Site Security Improvement Project – Phase One.

DATE OF ISSUANCE December 17, 2015 EFFECTIVE DATE December 17, 2015

OWNER Palmdale Water District

OWNER's Contract No. Specification No. 1402-A

CONTRACTOR Siemens Industry, Inc.

ENGINEER P.W.D.

You are directed to make the following changes in the Contract Documents.

Description: Addition of: Installation of new camera and single height stanchion with card reader at relocated gate.

Installation of new cabling for existing and additional photo electric sensors, Installation of additional monitors and decoders to support view of gate cameras, relocation and reprogramming of existing fire alarm control, credit for change from wireless to hardwired locks and card readers, and additional time for expanded scope and access delays

Reason for Change Order: All work was necessary and not included within the original scope of the contract.

Attachments: Siemens Industry, Inc. Change Order Recap

| CHANGE IN CONTRACT PRICE:                                      | CHANGE IN CONTRACT TIMES:   |
|--|---|
| Original Contract Price  | Original Contract Times   |
| s_259,816.00   | Completion: 120 Days - October 29, 2015   |
| Net Changes from previous Change Orders No. 0 to No. 0 \$ 0.00 | Net Changes from previous Change Orders No. 0 to No. 0  O - Day extension  Days |
| Contract Price prior to this Change Order                      | Contract Times prior to this Change order                                       |
| \$ <u>259,816.00</u>   | Completion: 120 Days — October 29, 2015 .                                       |
| Net Increase (decrease of this Change Order)  \$_28,628.90     | Net Increase (decrease of this Change Order)  35 - Day Extension  Days          |
| Contract Price with all approved Change Orders                 | Contract Times with all approved Change Orders                                  |
| \$_288,444.90  | Completion: 155 Days – December 3, 2015   |

### CHANGE ORDER

No. 1

| PROJECT Construction and Impleme   | ntation of the Palmdale Water Distri | ct Site Security Improvement Project - |
|------------------------------------|--------------------------------------|--|
| Phase One.                         |                                      |  |
| DATE OF ISSUANCE December 17       | . 2015 EFFECTIVE DATE De             | cember 17, 2015                        |
| OWNER Palmdale Water District      |                                      |  |
| OWNER's Contract No. Specification | ı No. 1402-A                         |  |
| CONTRACTOR Siemens Industry, In    | nc. ENGINEER P.                      | <u>W.D.</u>                            |
|                                    |                                      |  |
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| RECOMMENDED:                       | APPROVED:                            | ACCEPTED:                              |
| By:                                |                                      | 1 Oh                                   |
| PWD, Project Manager               | By:<br>PWD, General Manager          | By: Contractor (Authorized Signature)  |
| Date:                              | Date:                                | Date: 12/17/15                         |
|                                    |                                      |  |

### PWD Change Orders

### PALMDALE WATER DISTRICT CHANGE ORDER RECAP 11-19-15

| DESCRIPTION<br>Gates                    | SCOPE OF WORK  New East Gate: Install new camera, new single height (high for big trucks cabs) stanchion with one card reader. Main Gate: New single height stanchion in original SOW.   | \$<br>PRICE<br>18,406.00 |
|---|--|--------------------------|
| Photo electric Sensors - Trenching/Wire | Additional labor and cabling required to run new wire to all photo electric sensor locations. PWD will provide all trenching and additional conduit required. Siemens will provide all cabling and the labor required to run cable. Siemens pricing also includes site surveys that have already been performed by sub contractor. | \$<br>7,754.00           |
| Monitors and Decoders                   | Siemens to provide and install three new monitors on walls, one each in buildings 2, 3 and 6. Siemens to provide and install decoders to support view of west and main gate cameras via monitors. PWD to provide 110v power in area near monitors.   | \$<br>4,244.00           |
| Fire alarm control                      | relocate fire alarm control to electrical room and reprogram to CMS.   | \$<br>3,424.90           |
| Value engineering                       | Change from wireless to hardwired locks and card readers   | \$<br>(5,200.00          |
| TOTAL                                   |  | \$<br>28,628.90          |

# PALMDALE WATER DISTRICT BOARD MEMORANDUM

**DATE:** January 6, 2016 **January 13, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

**FROM:** Mr. Dennis D. LaMoreaux, General Manager

RE: AGENDA ITEM NO. 7.4 – CONSIDERATION AND POSSIBLE ACTION

ON ADOPTION OF UPDATED STRATEGIC PLAN

### **Recommendation:**

Staff recommends the Board approve the updated Strategic Plan for 2016.

### **Background:**

The Strategic Plan serves as a guide for staff to set goals and projects throughout the year to meet the District's mission of providing high quality water to current and future customers at a reasonable cost. The attached Strategic Plan Initiatives were developed by staff and the Board with the assistance of Dr. Mathis and were reviewed at the September 30, 2015 President's Dinner.

### **Strategic Plan Initiative:**

This work is part of 2014 Strategic Initiative No. 4 – Regional Leadership.

### **Budget:**

There is no impact to the budget from updating the Strategic Plan.

### **Supporting Documents:**

- PWD 2016 Strategic Plan Update Summary
- PWD 2016 Strategic Plan Update additional detail

# PWD 2016 STRATEGIC PLAN UPDATE SUMMARY

### **Initiative No. 1 - Water Resource Reliability**

2015 Urban Water Management Plan, drought response

Palmdale Regional Groundwater Recharge & Recovery Project

Littlerock Reservoir Sediment Removal Project

Recycled water allocation and use

Granular Activated Carbon (GAC) use and research

### **Initiative No. 2 – Organizational Excellence**

Optimize outsourcing opportunities

Maintain formal management/supervisor training and development program

Maintain competitive compensation and benefits package

Employee wellness program

Succession planning

Board/staff events to develop innovative ideas and awards

### <u>Initiative No. 3 – Systems Efficiency</u>

Water system Master Plan update and related EIR

Reinvestment in aging infrastructure

Investment, implementation, and training plan for new technology

Computerized maintenance management software (CMMS)

Explore energy independence

### **Initiative No. 4 - Financial Health and Stability**

Pursue Federal and State funding opportunities

Sustainable and balanced rate structure

Maintain adequate reserve levels

Maintain high level bond rating

### <u>Initiative No. 5 – Regional Leadership</u>

Create a regional best practices Antelope Valley partnership

Enhance community partnerships and expand school programs in water education

Continue to educate and engage elected officials in water related issues

Emphasize the importance and long history of the District as a community asset

Enhance community opportunities for the youth of the Antelope Valley

Continue to evaluate District internship needs

### **Initiative No. 6 – Customer Care and Advocacy**

Customer Care accessibility through automation

Evaluate, develop, and market additional payment options

Improve customer account management tools

Enhance customer experience through assessment of infrastructure, processes, and policies to maximize customer the care experience

# PWD 2016 STRATEGIC PLAN UPDATE

### (ADDITIONAL DETAIL)

### **Initiative No. 1 - Water Resource Reliability**

- Strategy No. 1 Planning and Regulatory Compliance
  - Task No. 1 Complete 2015 Urban Water Management Plan Update.
  - Task No. 2 Drought response and preparedness for continued water restrictions.
- Strategy No. 2 Water Supply and Reliability
  - Task No. 1 Continue to track and pursue opportunities for water transfers.
  - Task No. 2 Complete environmental clearance and permitting for the construction and operation of the PRGRRP.
  - Task No. 3 Stay engaged with groundwater adjudication process.
  - Task No. 4 Work with the Board to establish District position on the Bay Delta Conservation Plan.
  - Task No. 5 Complete the environmental clearance and permitting for the construction of the Littlerock Reservoir Sediment Removal Project.
- Strategy No. 3 Recycled Water
  - Task No. 1 Finalize recycled water reallocation agreement between local agencies.
  - Task No. 2 Develop direct use of recycled water as identified in PRWA Master Plan.
  - Task No. 3 Develop indirect potable reuse with PRGRRP.
- Strategy No. 4 Water Quality
  - Task No. 1 Continue to achieve 100% compliance with all water quality standards and regulations.
  - Task No. 2 Continue to report water quality performance through Annual Consumer Confidence Report.
  - Task No. 3 Continue to research and optimize the use of Granular Activated Carbon (GAC).

### <u>Initiative No. 2 – Organizational Improvements</u>

- Strategy No. 1 Organizational Efficiency
  - Task No. 1 Review potential outsourcing opportunities.
  - Task No. 2 Clear understanding of roles, responsibilities, and communication standards.
  - Task No. 3 Maintain formal management/supervisor training and development program.
- Strategy No. 2 Attract, Retain, and Develop Quality Staff
  - Task No. 1 Maintain competitive compensation and benefits package with annual COLA review.
  - Task No. 2 Develop employee wellness program.
  - Task No. 3 Succession planning.
  - Task No. 4 Provide appropriate education and training for all employees.
  - Task No. 5 Explore and develop remote workforce for telecommuting options.
- Strategy No. 3 Employee Safety
  - Task No. 1 Risk analysis and mitigation

### **Initiative No. 3 - Infrastructure Management**

- Strategy No. 1 Maintenance and Expansion of Existing Facilities
  - Task No. 1 Complete Water System Master Plan Update and related EIR.
  - Task No. 2 Implement maintenance level of service standards for facilities and equipment.
  - Task No. 3 Reinvestment in aging infrastructure.
- Strategy No. 2 Investment, Implementation, and Training Plan for New Technology
  - Task No. 1 Enhance in-house development of GIS applications.
  - Task No. 2 Update, approve, and implement IT Master Plan.
  - Task No. 3 Standardize Project Management and train staff.
  - Task No. 4 Develop and implement a Computerized Maintenance Management Software.
  - Task No. 5 Enhance and Update the Supervisory Control and Data Acquisition System
- Strategy No. 3 Energy Independence
  - Task No. 1 Effective use of renewable energy.
  - Task No. 2 Continue to optimize existing energy programs.

### **Initiative No. 4 - Financial Management**

- Strategy No. 1 Funding Opportunities
  - Task No. 1 Pursue opportunities from state grant and loan programs.
  - Task No. 2 Pursue federal funding opportunities.
- Strategy No. 2 Financial Planning
  - Task No. 1 Sustainable and balanced rate structure.
  - Task No. 2 Maintain adequate reserve levels.
  - Task No. 3 Maintain high level credit rating.

### Initiative No. 5 – Regional Leadership

- Strategy No. 1 Outreach
  - Task No. 1 Create a regional best practices group.
  - Task No. 2 Enhance community partnerships.
  - Task No. 3 Expand school programs in water education.
  - Task No. 4 Continue to educate and engage elected officials in water related issues.
  - Task No. 5 Enhance community outreach and messaging.
  - Task No. 6 Emphasize the importance and long history of the District as a community asset.
- Strategy No. 2 Internship Program
  - Task No. 1 Enhance community opportunities for the youth of the Antelope Valley.
  - Task No. 2 Continue to evaluate District internship needs.

### Initiative No. 6 – Customer Care

- Strategy No. 1 Customer Care Automation
  - Task No. 1 Evaluate, develop, and market additional payment options.
  - Task No. 2 Improve customer account management tools.
- Strategy No. 2 Enhance Customer Experience
  - Task No. 1 Assessment of infrastructure, processes, and policies to maximize customer care experience.

# PALMDALE WATER DISTRICT BOARD MEMORANDUM

**DATE:** January 5, 2016 **January 13, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

FROM: Mr. Dennis D. LaMoreaux, General Manager

RE: AGENDA ITEM NO. 7.5 - CONSIDERATION AND POSSIBLE ACTION

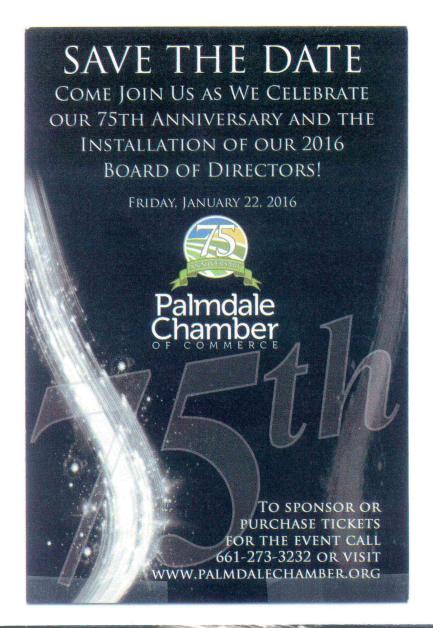
ON SCHEDULING PRESIDENT'S DINNER.

The Board held its first President's Dinner on September 30, 2015 at The Dragon Palace at 2250 E. Palmdale Blvd., Suite C, Palmdale. The intent of a President's Dinner is for the Board, management staff, and the general public to meet at an off-site, informal location to discuss District issues and progress on Strategic Initiatives.

### **AGENDA ITEM NO. 7.6**

# PALMDALE CHAMBER OF COMMERCE 75<sup>TH</sup> ANNIVERSARY CELEBRATION AND INSTALLATION OF 2016 BOARD OF DIRECTORS Palmdale, California January 22, 2016

| ADVANCE REGISTRATIO   | N DEADLIN  | E:                                       |  |  |               |
|---|--|--|--|--|---------------|
| MEALS:YESNO   | SPOUSE:  | YES<br>NO                                | SPOUSES  | TOUR:  | YES<br>NO     |
| DEPARTMENTAL TRAV   | EL BUDGE   | Γ:                                       |  |  |               |
| REGISTRATION:<br>TOTAL REMAINING BAL  | ANCE:  | TRAVE                                    | L:   |  |               |
| PROPOSED EXPENSES:  | $\mathcal{C}$  | ion:                                     |  |  |               |
|   | TOTAL:   | =  |  |  |               |
|   | utlined in Section   |  | 131 of the District's  |  |               |
| *DIRECTORS: Expenses are or *FOR STAFF: Meal limitations  HOTEL ACCOMMODAT ARRIVAL DATE/TIME: | utlined in Section are outlined on Please r                              | n pages 30 and review these YESNO        | 131 of the District's limitations.   | s Employee I                                   | Manual.  INE: |
| *FOR STAFF: Meal limitations  HOTEL ACCOMMODAT  | utlined in Section are outlined on Please r                              | n pages 30 and review these YESNO        | 1 31 of the District's limitations.  REGISTRATION RTURE DATE/TO SINGLE (1)                                 | S Employee I ON DEADL IME: I PERSON) (2 PEOPLE | Manual.  INE: |
| *FOR STAFF: Meal limitations  HOTEL ACCOMMODAT  ARRIVAL DATE/TIME:                            | utlined in Section are outlined on Please resulting IONS:                | YESNO                                    | 1 31 of the District's limitations.  REGISTRATION RTURE DATE/TO SINGLE (1) DOUBLE                          | S Employee I ON DEADL IME: I PERSON) (2 PEOPLE | Manual.  INE: |
| *FOR STAFF: Meal limitations  HOTEL ACCOMMODAT  ARRIVAL DATE/TIME:  TYPE OF ACCOMMODAT        | intlined in Section are outlined on Please resulting IONS:  IONS:  IONS: | n pages 30 and review these  YESNO DEPAI | 1 31 of the District's limitations.  REGISTRATIC RTURE DATE/TO SINGLE (1 DOUBLE (2 PEOPLI NONONONONONONONO | ON DEADLE  IME:  PERSON)  (2 PEOPLE  E/2 BEDS) | Manual.  INE: |



## COME JOIN US AS WE CELEBRATE **OUR 75TH ANNIVERSARY!**

Friday, January 22, 2016

LOCATION: RANCHO VISTA GOLF CLUB

3905 CLUB RANCHO DRIVE - PALMDALE

TIME:

SOCIAL/COCKTAIL HOUR - 6:00 P.M.

DINNER - 7:00 P.M. PROGRAM - 8:00 P.M.

DANCING AND FUN - 9:00 - 11:00 P.M.

DRESS CODE - SEMI-FORMAL

TICKET PRICES - \$60 PER PERSON PRESALE, TABLE OF TEN - \$550

AFTER 1/18/16 \$75 PER PERSON

\*DIAMOND SPONSOR - \$1000

- Includes: Full page ad in program book, Table of 10, 40 basket auction tickets

\*GOLD SPONSOR - \$500

- Includes: 1/2 page ad in program book, 4 admission tickets, 20 auction tickets

\*SILVER SPONSOR - \$250

- Includes: Business card ad, 2 admission tickets and 10 auction tickets

\*BASKET SPONSOR - \$100

- Listing in Program Book, name listed on basket and an announcement at the event.

Palmdale Water District 2029 E. Avenue Q Palmdale Ca 93550

# ANTELOPE VALLEY BOARD OF TRADE BUSINESS OUTLOOK CONFERENCE

### Lancaster, California February 26, 2016

| NAME:   |   |                           |  |                             |         |
|---|---|---------------------------|--|-----------------------------|---------|
| ADVANCE REGISTRATIO   | N DEADLINE                                    | E:                        |  |                             |         |
| MEALS:YESNO   | SPOUSE:                                       | YES<br>NO                 | SPOUSES' TO                                | OUR:Y<br>N                  | ES<br>O |
| DEPARTMENTAL TRAV   | EL BUDGET                                     | :                         |  |                             |         |
| REGISTRATION:TOTAL REMAINING BALA                           | ANCE:   | TRAVEL:                   |  |                             |         |
| *DIRECTORS: Expenses are ou<br>*FOR STAFF: Meal limitations | Meals:* Miscellaneou TOTAL: utlined in Sectio | on: us: n 4.06.1 of the D | vistrict's Rules and                       | –<br>–<br>=<br>Regulations. |         |
| <b>HOTEL ACCOMMODAT</b><br>ARRIVAL DATE/TIME:               | IONS:Y  |                           |  |                             |         |
| TYPE OF ACCOMMODAT  | IONS:   |                           | SINGLE (1 PE<br>DOUBLE (2 F<br>(2 PEOPLE/2 | PEOPLE)                     | _       |
| AIRLINE RESERVATION   | [S:Y  | YESN                      | 1O   |                             |         |
| DEPART FROM   | (airport) or                                  | 1                         | at   | AM/PM (time)                |         |
| RETURN FROM   | (airport)                                     | on                        | (date)                                     | _ at<br>(time)              | AM/PM   |
| STIDERVISOR APPROVAT  |   |                           | DATE                                       |                             |         |

# See you on February 26, 2016 for the 44th Annual BUSINESS OUTLOOK CONFERENCE

You are going to want to sign up now to count in on the one event every year that is probably already on your calendar. It is the **44th Annual BUSINESS OUTLOOK CONFERENCE**, guaranteed to make you proud to live in our region because the "AV Rocks" !! Below is more information about our one-day event:

What: The 44th Annual BUSINESS OUTLOOK CONFERENCE – "AV Rocks!"

When: Friday, February 26, 2016

Where: **AV Fairgrounds** 

Why: Networking with 800 + of your closest friends and colleagues, motivation and inspiration, economic report and to hear legendary businessman and musician **GENE SIMMONS**.



GENE SIMMONS

Gene Simmons co-founded KISS 40 years ago. KISS has sold over 100 million CDs and DVDs worldwide, is celebrating its 40th year, and continues to sell out stadiums and arenas around the world, breaking box-office records set by Elvis and the Beatles, and boasting over 3,000 licensed / merchandise items. KISS was inducted into the Rock & Roll Hall of Fame at the 2014 induction ceremony, and the band is recognized with a star on the Hollywood Walk of Fame for its pioneering work. In 2015, Gene Simmons and WWE launched Erebus Pictures. Erebus will fully fund, and produce elevated horror motion pictures, starting with high concept Temple script. Initially, a three picture deal. Gene Simmons is a multi-hyphenate entrepreneur and one of the world's most recognized personalities. He has starred in his own reality show, Gene Simmons Family Jewels (A&E) for 9 seasons and 167 episodes. Simmons also starred in Gene Simmons Rock School (VH1) for two seasons. He created Mr. Romance (Oxygen) and the cartoon My Dad the Rock Star (Nickelodeon). He co-produced the film Detroit Rock City. Gene Simmons co-starred in Tristar's Runaway, New World's Wanted Dead or Alive, and Extract, among other films. Gene Simmons managed the recording career of Liza Minnelli and discovered rock band Van Halen. Gene Simmons has recently launched two new ventures - MOTION Pictures, a fully-funded motion picture company that will produce and finance its own films; and SIREN ™, which likewise is fullyfunded. SIREN will engage in a variety of ventures, including real estate and other acquisitions. Simmons is co-founding partner of Rock and Brews restaurants. Locations include the rock & brews Delta terminal in LAX; Cabo San Lucas, Mexico; El Segundo, California; Redondo Beach, California; Overland Park, Kansas; Paia, Maui; Orlando, Florida; Albuguergue, New Mexico; and many more sites coming up. Simmons is a co-founding partner of the only football team of any kind in the greater Los Angeles area - LA KISS. Simmons is currently on a two year long world tour with KISS, celebrating its 40th anniversary.

# Merrill Lynch Bank of America



### Global economics researcher to speak

Rapidly changing global trends that influence everything from Wall Street to Main Street will be the focus of the internationally known economist who will address the Antelope Valley Business Outlook Conference in Lancaster, Friday, Feb. 26, 2016. The Antelope Valley Board of Trade announced (day) that London-based Sarbjit Nahal, Managing Director and head of the Thematic Investing Strategy team at Bank of America Merrill Lynch Global Research, has accepted an invitation to speak at the annual regional conference. His appearance is sponsored by BofA Merrill Lynch. Nahal's global strategy team works to implement the enterprise-wide "A Transforming World" framework, centered on earth, government, innovation, markets and people. The research addresses from perspectives of both opportunity and risk what are called "thematic issues." Included among those are: Education, energy efficiency, extreme weather and climate change, longevity, obesity and health & wellness, safety / security, waste and water.AV Business Outlook Conference Committee Chairwoman Kelly Kennerknecht credited Nahal's appearance in the Antelope Valley to the work of Robyn Lawhon and Joshua Stern of the Merrill Lynch office in Lancaster. Nahal, who also sits on Merrill Lynch Global Wealth & Investment Management's Environment. Social and Governance (ESG) Core Council. He is frequently interviewed on TV and radio business channels, and by print journalists. Prior to joining BofA Merrill Lynch in 2010, he was Head of Thematic Investing at Société Générale and Crédit-Mutuel-CIC, and held positions at Vigeo, the International Council on Human Rights Policy, and Pensions Investment Research Consultants. He holds a Masters in Law from the University of London; a JD/Bachelor of Laws from Osgoode Hall, York University,) and Bachelors in History from the University of Toronto. At Bank of America Merrill Lynch's Global Research Unit, Nahal has spent years monitoring global economic, political and cultural trends in order to build the best thematic recommendations. So-called 'megatrends' have helped the banking group identify some of the strongest investments out there, which have been popular with its investment bank and asset management clients. Nahal was quoted as saying, "We

have tackled seven 'bigger picture' global megatrends, which tie strongly into the enterprise-wide investment themes 'earth' (energy efficiency, extreme weather and climate change, waste, and water) and 'people' (education, obesity, health and wellness, safety and security), as well as 'innovation', 'government' and 'markets." This has resulted in Bank of America Merrill Lynch buying stocks in companies that give entry points to key themes such as energy efficiency, including firms dealing in automobiles, building, industrials, IT, lighting and LEDs, energy storage, and transport.



Troth to deliver GAVAR report Again in 2016

A regional real estate report from the Greater Antelope Valley Association of Realtors, delivered for the first time at the 2015 AV Business Outlook Conference, will be back by popular demand at the Friday, Feb. 26, 2016 conference in the Antelope Valley Fairgrounds in Lancaster. And Antelope Valley Real Estate industry professional Mark Troth will again deliver the kind of information so well received at the 2015 conference for its clarity, scope and insights on the regional real estate market. The 2016 Business Outlook Committee of the AV Board of Trade noted that audience feedback from 2015 made the case for continuing the prominence of the GAVAR report with Troth as the presenter. Mark Troth is a practicing Realtor in the Antelope Valley for over 33 years and a third generation Broker and Co-Owner of Berkshire Hathaway HomeServices Troth, REALTORS. Troth REALTORS has been located in the Antelope Valley since 1957 and currently has over 70 Associates affiliated with the firm. Mark has been President of the Greater Antelope Valley Association of Realtors, twice having been named the Association's Broker of the Year, and in addition received the Association's President's "Award of Excellence." Mark has also served the community as a Planning Commissioner for the City of Lancaster, Chairman of the Board for the Lancaster Chamber of Commerce, and a member of Citizen's Oversight committees for both the Antelope Valley Union High School District and Antelope Valley College. Mark currently serves on the Board of Directors for the Antelope Valley Fair Association and as Treasure for the Lancaster Chamber of Commerce. He is also a member and director of the AV Board of Trade. Mark and his wife Jodie are parents of two grown daughters and two grown step-sons.



### New Air & Spaceport CEO Drees to address Outlook

### Conference

Karina Drees, who will assume duties as CEO and General Manager of Mojave Air & Space Port in January, will be among regional business and industry leaders to speak at the Antelope Valley Business Outlook Conference on Feb. 26, 2016. Drees, Deputy General Manager of MASP, has been named to succeed CEO Stu Witt upon his retirement at year end. Drees, 39, joined the Mojave Air & Spaceport management in July 2012 as director of business development, and was advanced to the post of deputy general manager a year later. She worked with the Mojave Air and Spaceport in 2007 in developing an access-to-space plan for commercial operations of the new space transportation vehicles under development in Mojave. Prior to joining the Mojave Air and Space Port, Drees had more than 12 years' experience in strategy and business development, occupying management positions for growing technology companies. A director of the Antelope Valley Board of Trade since 2013, Karina was credited for being instrumental in the great success of the 2014 Antelope Valley Business Outlook Conference held at Mojave Air and Spaceport, with the theme "Breaking Boundaries." As CEO, Drees is responsible for maintaining more than 3,000 acres of property and managing 150 tenant contracts. She oversees all air and space operations at the airport and manages procedures, business operations and regional partnership development. Drees leads the implantation of strategic initiatives for the benefit of the companies operating in Mojave as well as the region. Prior to MASP, Drees held senior positions in strategy, business development and operations for growing technology companies. She was most recently a member of the strategy and positioning team at SRA International where she identified opportunities for multiple divisions within the company. Before joining SRA, Drees held leadership positions at two investor-backed high tech startup companies in the Washington DC area. Drees has a BS degree from Arizona State University and an MBA from the Massachusetts Institute of Technology Sloan School of Management where she ran the MIT \$100K Entrepreneurship Competition and was a board member for that competition. She also completed International Space University's (ISU) Summer Session Program in Beijing, China. Drees becomes the third general manager in the history of the former World War II-era Marine Corps air base, which became a general aviation airport and home to innovative civilian flight test in the early 1970s. Karina Drees selection was announced by Mojave Airport District Board President Allen Peterson, who declared her to be the best qualified candidate in the search for Witt's successor. Karina lives in Mojave with her husband Todd Quelet and their son.



**Kimberly Maevers,** CEO of the Greater Antelope Valley Economic Alliance (GAVEA), So Cal's Leading Edge, will be giving the highlights of their 2016 Roundtable Report at the Conference. Feedback from every conference gives high marks for the information in this important handout with valuable information about our region.



BOT Exec Vicki Medina Again to Emcee Outlook

Vicki Medina, executive director of the Antelope Valley Board of Trade, will again serve as emcee of the 2016 AV Business Outlook Conference on Friday, Feb. 26 at the AV Fairgrounds in Lancaster. Vicki, who traditionally worked behind the scenes at the annual daylong event, was selected by the Outlook Conference Committee to emcee the 2015 conference. And the reviews of her work called for an encore. As "the face of the Board of Trade" in her day-to-day work, Vicki also has a voice familiar to many regional residents who heard her during part of her previous professional career in radio. And she keeps her speaking skills sharp by participation in Toastmasters. Knowing that the emcee's primary responsibilities involve following the script, being able to ad lib when things unravel, and to stay on schedule, the committee agreed that Vicki fills the bill. She said, "The Conference is a production, a show of sorts with many different elements. We need to provide information,

entertainment, inspiration, motivation while keeping the audience engaged. It's not an easy task by any means." Emcees in the past have included James Charlton, Ingrid Chapman, Alis Clausen, Larry Grooms, Lew Stults, Dianne Knippel, Steven Derryberry, Cassie Harvey and Caroline Rodriguez to name a few. Fun facts: Vicki was Zsa Zsa Gabor's secretary. At Columbia Pictures she worked with producers on the legally-binding credits for all of their foreign and domestic releases. Vicki was "Dobie Gillis star Dwayne Hickman's secretary while at CBS. She still receives residual checks from Sony Pictures for her first voice-over job in the movie "Tootsie." She says her best voice-over work was for the Elton John AIDS Foundation.

# RUZKI

### 2016 Outlook Conference To show world "AV Rocks!"

"AV Rocks!" is the theme for the Antelope Valley Board of Trade's 44th annual Business Outlook Conference, scheduled for Friday, Feb. 26, 2016. Board of Trade President Josh Mann said, "This year's conference theme, "AV Rocks!," celebrates all of the unique attributes that make this region a great place for building a business, raising a family and enjoying life. "I commend Outlook Conference chairwoman Kelly Kennerknecht and her committee for getting off to a successful start in planning the 2016 conference. It's an event that keeps getting better and better every year!" Conference Chairwoman Kennerknecht of Kaiser Permanente said the 2016 theme greatly broadens the range of the conference's appeal to business and industry sectors, and offers the chance to celebrate the region's achievements even as it invites future developments. The 2016 conference, the Antelope Valley's largest and most enduring economic development outreach event, will again be held at the Antelope Valley Fairgrounds in Lancaster, building on the venue expansion of 2015, when the Board of Trade added a second building, the Van Dam Pavilion, to the traditionally used H.W. Hunter Pavilion.Increasing the venue space by nearly 18,000 square feet cleared a pathway to growth of the conference, which annual attracts audiences of up to 800 or more. The building addition brought to just over 46,000 square feet the space available for a growing array of conference displays and activities.

Business Outlook Conference registration will begin at 7:30 a.m., with the program starting at 8:30. A healthy breakfast with oatmeal, yogurt and fruit along with coffee and juice will be served in the exhibit area. Lunch is included as well as a reception following the conference. Tickets start at \$150/each with a discount to AVBOT members. Sponsorships are still available. AVBOT members are also able to purchase an exhibit booth (a limited number), a business card ad in the program (only 8 available) or include items in the swag bags. For information on sponsorships, table and ticket reservations, or exhibit booth space, visit www.avbot.org or call 661-947-9033 or e-mail executive@avbot.org.





#### Premier Sponsor - \$15,000.00 or more

- Prominent name or logo recognition in all marketing materials both printed and non-printed such as TV and radio permitting including social media and website
- Prominent name or logo recognition at the event including program, posters, table place cards, sponsorship power presentation
- On-stage name mention during the event
- 3 reserved VIP tables (24 seats)
- Booth Space at the conference
- Invitation to Speaker and Sponsor Reception

#### Millennium Sponsor - \$10,000.00 or more

- Prominent name or logo recognition in all marketing materials both printed and non-printed such as TV and radio permitting, including social media and website
- Prominent name or logo recognition at the event including program, posters, table place cards, sponsorship power point presentation
- On-stage name mention during the event
- 2 reserved VIP tables (16 seats)
- Booth Space at the conference
- Invitation to Speaker and Sponsor Reception

#### Diamond Sponsor - \$5,000.00 or more

- Prominent name or logo recognition in all marketing materials including website and social media
- Prominent name or logo recognition at the event including program, posters, table place cards, sponsorship power point presentation
- On-stage name mention during the event
- 1 served VIP table (8 seats)
- Booth Space at the conference
- Invitation to Speakers and Sponsors Reception

#### Platinum Sponsor - \$2,500.00 or more

- Prominent name or logo recognition in all printed marketing materials including website and social media
- Prominent name or logo recognition at the event including program, posters, table place cards, sponsorship power point presentation
- Reserved VIP seating for 4
- Invitation to Speakers and Sponsors Reception

#### Gold Sponsor - \$1,250.00 or more

- Prominent name or logo recognition in all printed marketing materials including website and social media
- Prominent name or logo recognition at the event including program, posters, table place cards, sponsorship power point presentation
- Reserved VIP seating for 2
- Invitation to Speakers and Sponsors Reception

### Tickets/Booth Space

Individual Ticket Prior to Event - \$150.00 Individual Ticket Day of Event - \$175.00

AVBOT Member Ticket Prior to Event - \$135.00 AVBOT Member Price Ticket Day of Event - \$150.00

Corporate Tables (8 seats) \$1,200.00 AVBOT Member Tables (8 seats) \$1,080.00

Booth Space Available - \$300.00 (members) \$500 (non-members) - please inquire for details Program Business Card Advertisement—\$125.00

To sponsor and/or purchase tickets, contact the Antelope Valley Board of Trade (661) 947-9033 or info@avbot.org

### Antelope Valley—Business Outlook Conference Exhibit Booth Application February 26, 2016



| February 26, 2016   | ROZKI!   |
|---|--|
| Business or Organization Name:  |  |
| Contact:E   | mail:  |
| Address:  |  |
| City:   | State: Zip Code:   |
| Telephone: ()   | Website:   |
| EXHIBIT BOO   | OTH INFORMATION  |
| <ul> <li>Includes</li> </ul>  | Booth fees   |
| ⇒ 1 6ft. skirted table  | □ AVBOT Member—\$300.00  |
| ⇒ 2 chairs  | □ Non-Member—\$500.00*   |
| ⇒ 2 conference tickets  |  |
| ⇒ 2 lunches   | Additional fees  |
| ⇒ 2 swag bags   | □ Electrical—\$20.00   |
| ⇒ Set-up day before conference  | □ Larger booth space— +\$100.00**  |
|   | *includes a 1 year AVBOT membership  **any display larger than a 6ft booth space                         |
| Check made payable to: AV Board   | of Trade — or call with your credit card   |
| AV Boat<br>41319 12th Str<br>Palmda   | ard of Trade reet West, Suite 104 ale, CA 93551 61) 947-9033 or info@avbot.org                           |
| The Antelope Valley Board of Trade is not responsible for<br>not be reserved until receipt of payment. I understand and | the loss, theft, or damages to exhibitor's property. My booth will acknowledge the foregoing statements. |
| Signature:  | Date:  |

# PALMDALE WATER DISTRICT

# BOARD MEMORANDUM

**DATE:** January 7, 2016 **January 13, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

**FROM:** Mr. Bob Egan, Financial Advisor

RE: AGENDA ITEM NO. 8.2.a - WRITTEN STATUS REPORT ON CASH FLOW

STATEMENT AND CURRENT CASH BALANCES AS OF NOVEMBER 30, 2015.

Attached is the Investment Funds Report and current cash balance as of November 30, 2015. If there are any questions, the reports can be reviewed in detail at the Board meeting.

### PALMDALE WATER DISTRICT INVESTMENT FUNDS REPORT November 30, 2015

| CASH          |                                      |   |                         |           |               | November 2015                             | October 2015  |
|---------------|--------------------------------------|---|-------------------------|-----------|---------------|---|---|
| -00-0103-100  | Citizens - Check<br>Citizens - Refun | · ·   |                         |           |               | 379,319.49                                | 413,149.59  |
|               | Citizens - Merch                     |   |                         |           |               | 141,409.68                                | 47,682.6  |
|               |                                      |   |                         |           | Bank Total    | 520,729.17                                | 460,832.24  |
| 1-00-0110-000 | PETTY CASH                           |   |                         |           |               | 300.00                                    | 300.00  |
| 1-00-0115-000 | CASH ON HAND                         | )   | _                       |           |               | 5,400.00                                  | 5,400.00  |
|               |                                      |   |                         |           | TOTAL CASH    | 526,429.17                                | 466,532.24  |
| INVESTMENTS   |                                      |   |                         |           |               |   |   |
| 1-00-0135-000 | Local Agency In                      | vestment Fund   | <u> </u>                |           | Acct. Total   | 11,765.88                                 | 11,765.88   |
| 1-00-0120-000 | UBS Money Ma                         | arket Account General                                 | (SS 11469)              |           |               |   |   |
|               | UBS RMA Gove                         | rnment Portfolio                                      |                         |           |               | 1,670,677.33                              | 1,527,760.9   |
|               | UBS Bank USA [                       | Dep acct  |                         |           |               | 250,000.00                                | 250,000.0   |
|               |                                      | Accrued interest                                      |                         |           |               | 5,065.10<br><b>1,925,742.43</b>           | 6,010.33<br><b>1,783,771.2</b> 3                                  |
|               | Certificates of I                    | Deposit   |                         |           |               | 1,923,742.43                              | 1,763,771.2.  |
|               |                                      | Issuer  | Maturity Date           | Rate      | Face Value    |   |   |
|               | 1                                    |   | 01/15/2016              | 0.50      | 240,000       | 240,088.80                                | 240,129.6   |
|               | 2                                    |   | 01/15/2016              | 0.30      | 240,000       | 240,033.60                                | 240,033.6   |
|               | 3                                    | •   | 01/20/2016              | 0.35      | 240,000       | 240,050.40                                | 240,057.6   |
|               | 4                                    | Level One bank  | 01/21/2016              | 0.35      | 40,000        | 40,008.40                                 | 40,009.6  |
|               | 5                                    | Firsy Merit   | 01/22/2016              | 0.45      | 240,000       | 240,084.00                                | 240,110.4   |
|               | 6                                    | Safra National  | 08/16/2016              | 0.60      | 240,000       | 240,304.80                                | 240,247.2   |
|               | 7                                    | First Bank PR   | 11/07/2016              | 0.80      | 240,000       | 240,412.80                                | 240,326.4   |
|               | 8                                    | Compass bank  | 02/07/2017              | 0.95      | 240,000       | 240,492.00                                | 240,374.4   |
|               | 9                                    | Discover Bank   | 05/02/2017              | 1.75      | 240,000       | 242,676.00                                | 242,649.6   |
|               | 10                                   | Capitol One   | 08/14/2017              | 1.20      | 240,000       | 240,669.60                                | 240,487.2   |
|               |                                      |   |                         |           | 2,200,000     | 2,204,820.40                              | 2,204,425.6   |
|               |                                      |   |                         |           | Acct. Total   | 4,130,562.83                              | 3,988,196.8   |
| L-00-1110-000 | •                                    | arket Account Capital (                               | SS 11475)               |           |               |   |   |
|               | UBS Bank USA [                       | •   |                         |           |               | 250,000.00                                | 250,000.0   |
|               | UBS RMA Gove                         | rnment Portfolio                                      |                         |           | Acct. Total   | 606,774.19<br><b>856,774.19</b>           | 606,767.4   |
|               |                                      |   |                         |           | Acct. Total   | 830,774.13                                | 856,767.4   |
| 1-00-0125-000 | UBS Access Acc                       | ount General (SS 1143                                 | 2)                      |           |               |   |   |
|               | UBS Bank USA                         | Dep acct  |                         |           |               | 250,000.00                                | 250,000.0   |
|               | UBS RMA Gove                         | rnment Portfolio                                      |                         |           |               | 1,693,915.57                              | 1,447,308.2   |
|               |                                      | Accrued interest                                      |                         |           |               | 3,302.05                                  | 7,933.8   |
|               |                                      |   |                         |           |               | 1,947,217.62                              | 1,705,242.1   |
|               | US Governmen                         |   |                         |           |               |   |   |
|               | Status                               | Issuer  | Maturity Date           | Rate      | PAR           | Market Value                              | Market Value  |
|               | Called                               | FNMA  | 10/26/2015              | 1.625     |               | -   | -   |
|               |                                      | FFCB  | 06/02/2016              | 0.375     | 1,000,000     | 999,730.00                                | 1,000,170.0   |
|               | Called                               | FHLB  | 12/28/2017              | 0.950     |               | -   | -   |
|               | Certificates of I                    | Denosit   |                         |           | 1,000,000     | 999,730.00                                | 1,000,170.0   |
|               | certificates of i                    | Issuer  | Maturity Date           | Rate      | Face Value    |   |   |
|               | 1                                    | Sallie Mae Bank                                       | 11/06/2015              | 0.85      | 240,000       |   | 240,009.6   |
|               | 2                                    | Goldman Sachs Bk                                      | 11/07/2016              | 1.00      | 240,000       | 240,964.80                                | 240,928.8   |
|               | 3                                    | CIT Bank  | 11/06/2017              | 1.60      | 240,000       | 240,307.20                                | 240,297.6   |
|               | 4                                    | BMW Bank  | 11/15/2018              | 2.00      | 240,000       | 242,517.60                                | 242,344.8   |
|               | 5                                    | American Express                                      | 04/29/2019              | 1.45      | 240,000       | 238,934.40                                | 238,634.4   |
|               | 6                                    | Synchrony Bank  | 04/14/2020              | 1.85      | 240,000       | 239,044.80                                | 238,814.4   |
|               |                                      |   |                         |           | 1,440,000     | 1,201,768.80                              | 1,441,029.6   |
|               |                                      |   |                         |           | Acct. Total   | 4,148,716.42                              | 4,146,441.7   |
|               |                                      |   |                         | Total Man | aged Accounts | 9,147,819.32                              | 9,003,171.8   |
|               |                                      |   | ·\ _0'' 0'              | ed        |               |   |   |
| 1-00-1121-000 | UBS Rate Stabi                       | lization Fund (SS 24016                               | o) - District Restricte |           |               |   |   |
| 1-00-1121-000 | UBS Bank USA [                       | Dep acct  | o) - District Restricte |           |               | 250,000.00                                | •   |
| 1-00-1121-000 | UBS Bank USA [                       | •   | 5) - District Restricte |           | Acct. Total   | 230,295.36                                | 230,291.6   |
| 1-00-1121-000 | UBS Bank USA [                       | Dep acct  |                         |           |               | 230,295.36<br><b>480,295.36</b>           | 230,291.6<br><b>480,291.6</b>                                     |
| 1-00-1121-000 | UBS Bank USA [                       | Dep acct  | GRAND TOTAL C           | -         | INVESTMENTS   | 230,295.36<br>480,295.36<br>10,154,543.85 | 230,291.6<br>480,291.6<br>9,949,995.7                             |
| l-00-1121-000 | UBS Bank USA [                       | Dep acct  | GRAND TOTAL C           | -         |               | 230,295.36<br><b>480,295.36</b>           | 230,291.6<br>480,291.6<br>9,949,995.7                             |
|               | UBS Bank USA I<br>UBS RMA Gove       | Dep acct  | GRAND TOTAL C           | -         | INVESTMENTS   | 230,295.36<br>480,295.36<br>10,154,543.85 | 250,000.0<br>230,291.6<br>480,291.6<br>9,949,995.7<br>9,949,995.7 |
|               | UBS Bank USA I<br>UBS RMA Gove       | Dep acct<br>rnment Portfolio<br>Project Funds (BNY Me | GRAND TOTAL C           | -         | INVESTMENTS   | 230,295.36<br>480,295.36<br>10,154,543.85 | 230,291.6<br>480,291.6<br>9,949,995.7                             |

### PALMDALE WATER DISTRICT

|   |             |             |             | ſ           | PALMDALE W  | ATER DISTRIC<br>Flow Report | T           |             |             |             |             |             |              | Budget 2016              |
|---|-------------|-------------|-------------|-------------|-------------|-----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------------------|
|   | January     | February    | March       | April       | May         | June                        | July        | August      | September   | October     | November    | December    | YTD          | Carryover<br>Information |
| Total Cash Beginning Balance                              | 12,989,419  | 13,129,291  | 13,311,353  | 10,792,096  | 12,454,470  | 13,232,397                  | 12,784,219  | 11,576,339  | 11,993,950  | 9,681,022   | 9,949,996   | 10,154,544  | 110          | momaton                  |
| Water Receipts  | 1,955,377   | 1,333,287   | 1,882,461   | 1,715,041   | 1,541,540   | 1,900,537                   | 1,790,744   | 1,998,605   | 1,966,149   | 1,957,066   | 2,049,705   | 1,909,220   | 21,999,733   |                          |
| DWR Refund (Operational Related)                          |             |             |             | 37,515      |             |                             |             |             |             | 1,528       |             |             | 39,043       | 237,560                  |
| Other   |             |             |             |             | 122,850     |                             |             | 23,893      |             |             |             |             | 146,743      | 117,167                  |
| Total Operating Revenue (BUDGET)                          | 1,955,377   | 1,805,677   | 1,780,736   | 1,691,040   | 1,777,997   | 2,046,064                   | 2,312,079   | 2,377,838   | 2,191,667   | 2,101,684   | 1,823,591   | 1,806,466   | 23,670,217   |                          |
| Total Operating Revenue (ACTUAL)                          | 1,955,377   | 1,333,287   | 1,882,461   | 1,752,556   | 1,664,390   | 1,900,537                   | 1,790,744   | 2,022,498   | 1,966,149   | 1,958,594   | 2,049,705   | 1,909,220   | 22,185,519   |                          |
| Total Operating Expenses excl GAC (BUDGET)                | 1,941,325   | 1,336,683   | 1,620,620   | 1,268,042   | 1,457,882   | 1,415,451                   | 2,043,912   | 1,725,160   | 1,626,092   | 1,790,975   | 1,788,698   | 1,539,261   | 19,554,101   |                          |
| Operating Expenses excl GAC (ACTUAL)                      | (1,220,221) | (1,283,540) | (1,934,657) | (1,515,585) | (1,595,352) | (1,452,485)                 | (2,238,601) | (1,460,094) | (1,672,967) | (1,527,531) | (1,513,596) | (1,614,332) | (19,028,962) |                          |
| GAC   | _           |             | (297,759)   | (298,286)   |             |                             | _           |             |             |             |             |             | (596,045)    | (525,000)                |
| Prepaid Insurance (paid)/refunded                         |             | 81,446      |             | (62,561)    |             |                             |             | (34,277)    | (196,521)   |             |             |             | (211,913)    |                          |
| Total Operating Expense (ACTUAL)                          | (1,220,221) | (1,202,094) | (2,232,415) | (1,876,432) | (1,595,352) | (1,452,485)                 | (2,238,601) | (1,494,371) | (1,869,488) | (1,527,531) | (1,513,596) | (1,614,332) | (19,836,920) |                          |
|   | 12,989,227  |             |             |             |             |                             |             |             |             |             |             |             |              |                          |
| Non-Operating Revenue Expensess:                          |             |             |             |             |             |                             |             |             |             |             |             |             |              |                          |
| Budgeted Assessments, net                                 | 658,043     | 301,052     | 8,169       | 2,023,311   | 743,899     | 7,993                       | 82,865      | 175,695     | -           | -           | 147,607     | 2,901,366   | 7,050,000    |                          |
| Actual/Projected Assessments, net                         | 720,946     | 275,795     | 15,646      | 2,199,772   | 803,305     | 11,911                      | 81,982      | 138,249     | -           | -           | 140,539     | 2,661,558   | 7,049,703    |                          |
| RDA Pass-through (Successor Agency)                       |             |             |             |             | 331,200     |                             |             |             |             |             |             | 180,151     | 511,352      |                          |
| Interest  | 3,425       | 3,617       | 4,221       | 3,604       | 3,164       | 3,823                       | 3,965       | 4,361       | 4,499       | 4,461       | 3,459       | 3,202       | 45,801       |                          |
| Market Adjustment   | 6,917       | (4,350)     | 6,676       | 951         | (625)       | (4,479)                     | (4,705)     | 750         | 2,589       | 1,646       | 694         | (9,146)     | (3,081)      |                          |
| Grant Re-imbursement                                      |             |             |             |             |             |                             |             |             |             |             |             |             | -            | 485,000                  |
| Capital Improvement Fees                                  |             | 19,315      | 101,633     | 17,754      |             |                             |             | 215,189     |             | 10,106      |             |             | 363,997      |                          |
| DWR Refund (Capital Related)                              |             |             | 39,207      | 65,731      | 35,221      | 113,573                     |             |             |             | 74,953      |             |             | 328,685      |                          |
| Other   | 608         | 3,971       | 2,270       | 4,259       | 21          | 63                          | 32          | (29)        | 13          | (75)        | (28)        | 3,252       | 14,356       |                          |
| Total Non-Operating Revenues (BUDGET)                     | 677,843     | 500,852     | 512,969     | 2,043,111   | 1,013,699   | 27,793                      | 152,665     | 195,495     | 19,800      | 19,800      | 167,407     | 3,091,168   | 8,422,601    |                          |
| Total Non-Operating Revenues (ACTUAL)                     | 731,896     | 298,348     | 169,653     | 2,292,071   | 1,172,287   | 124,891                     | 81,275      | 358,521     | 7,101       | 91,091      | 144,664     | 2,839,018   | 8,310,813    |                          |
|   |             |             |             |             |             |                             |             |             |             |             |             |             |              |                          |
| Non-Operating Expenses:                                   |             |             |             |             |             |                             |             |             |             |             |             |             |              |                          |
| Budgeted Capital Expenditures                             | (549,456)   | (580,000)   | (945,000)   | (710,000)   | (545,000)   | (178,000)                   | (187,000)   | (115,000)   | (135,000)   | (35,000)    | (10,000)    | (10,000)    | (3,999,456)  |                          |
| Actual/Projected Capital Expenditures                     | (549,456)   | (41,022)    | (478,918)   | (300,653)   | (251,559)   | (164,467)                   | (151,873)   | (257,199)   | (81,210)    | (44,678)    | (267,722)   | (107,112)   | (2,695,868)  | (966,588)                |
| Uncommitted Capital Expenditures WRB Capital Expenditures |             |             |             |             |             |                             |             |             |             |             |             |             | -            | (337,000)<br>(748,184)   |
| SWP Capitalized   | (754,079)   | (185,988)   | (213,428)   | (187,871)   | (187,871)   | (187,871)                   | (672,129)   | (187,869)   | (218,871)   | (187,870)   | (187,870)   | (187,870)   | (3,359,587)  |                          |
| Butte County Water Transfer                               | (10.1,010)  | (===)===)   | (===, ===,  | (201)012)   | (201)012)   | (648,151)                   | (012,220)   | (201,000)   | (===,=:=,   | (201)010)   | (201,010)   | (648,151)   | (1,296,303)  |                          |
| ·   |             | _           |             |             |             |                             |             |             |             |             |             | ,,,         |              |                          |
| Bond Payments - Interest                                  |             |             | (1,105,798) |             |             |                             |             |             | (1,097,735) |             |             |             | (2,203,532)  |                          |
| Principal   |             |             | (520,179)   |             |             |                             |             |             | (998,242)   |             |             |             | (1,518,421)  |                          |
| Capital leases - Go West (2012 Lease)                     | (17,296)    | (17,296)    | (17,296)    | (17,296)    | (17,296)    | (17,296)                    | (17,296)    | (17,296)    | (17,296)    | (17,296)    | (17,296)    | (17,296)    | (207,553)    |                          |
| Capital leases - GE Capital (Printer Lease)               | (6,347)     | (3,174)     | (3,336)     | -           | (6,672)     | (3,336)                     | -           | (6,672)     | (3,336)     | (3,336)     | (3,336)     | _           | (39,546)     |                          |
| Total Non-Operating Expenses (ACTUAL)                     | (1,327,179) | (247,480)   | (2,338,955) | (505,820)   | (463,398)   | (1,021,121)                 | (841,298)   | (469,036)   | (2,416,690) | (253,180)   | (476,224)   | (960,430)   | (11,320,810) |                          |
| Total Cash Ending Balance (BUDGET)                        | 12,377,388  | 12,241,913  | 9,741,797   | 11,292,763  | 11,870,085  | 11,659,383                  | 11,027,929  | 11,557,846  | 9,479,577   | 9,386,831   | 9,190,876   | 11,650,994  |              |                          |
| Total Cash Ending Balance (ACTUAL)                        | 13,129,291  | 13,311,353  | 10,792,096  | 12,454,470  | 13,232,397  | 12,784,219                  | 11,576,339  | 11,993,950  | 9,681,022   | 9,949,996   | 10,154,544  | 12,328,020  |              |                          |
| · · · · · · · · · · · · · · · · · · ·                     |             |             |             |             |             |                             |             |             |             |             | Rudgot      | 11 500 000  |              |                          |

Indicates actual expenditures/revenues:
Indicates anticipated expenditures/revenues:

Budget 11,500,000

Difference 828,020

# PALMDALE WATER DISTRICT

### BOARD MEMORANDUM

**DATE:** January 6, 2016 **January 13, 2016 TO:** Board of Directors **Board Meeting** 

**FROM:** Michael Williams, Finance Manager/CFO **VIA:** Mr. Dennis LaMoreaux, General Manager

RE: AGENDA ITEM 8.2b - DISCUSSION AND OVERVIEW ON 2015 FINANCIAL

STATEMENTS. REVENUE AND EXPENSE AND DEPARTMENTAL BUDGET

REPORTS FOR NOVEMBER 2015

### **Discussion:**

Presented here are Balance Sheet and Profit/Loss Statement for the period ending November 30, 2015. Also included are Year-To-Year comparisons, and Month-To-Month comparisons for both revenue and expense. Finally, I have provided individual departmental budget reports for the month of November 2015.

This is the eleventh month of the District's Budget Year 2015. The target percentage is 91.6%. Revenues ideally are at or above, and expenditures ideally are below.

### **Balance Sheet:**

- Page 1 is our balance sheet on November 30, 2015.
- There were no significant changes from September.

### **Profit/Loss Statement:**

- Page 3 is our profit/loss statement on November 30, 2015.
- Operating revenue is at 78% of budget.
- Cash operating expense is at 73% of budget.
- Page 3-1 now gives year to date totals of Other Revenue

### Year-To-Year Comparison P&L:

- Page 7 is our comparison of November 2014 to November 2015.
- Total operating revenue is up \$46K or 2.5% mostly due to drought surcharge
- Operating expenditures are down by \$847K or 41%. This due mostly to reduced water purchases and reduced plant expenditures.
- Page 8 is a graphic presentation of the water consumption comparison. Units billed in acre
  feet were down by 139 or 10%. Total revenue per unit sold is up \$0.46 or 14%, total
  revenue per connection is down \$2.24 or 3%, and units billed per connection is down 2.35
  or 10%

### **Revenue Analysis Year-To-Date:**

- Page 9 is our comparison of revenue, year to date.
- Operating revenue through November 2015 is down \$1.7MM or 8%
- Retail water sales from all areas are down by \$2.5MM from last year. That's shown by the combined green highlighted area.
- Total revenue is showing we are up \$831K, but that's only because of the change in recording assessments.
- Operating revenue is at 84% of budget, last year was at 87% of budget.

### **Expense Analysis Year-To-Date:**

- Page 11 is our comparison of expense, year to date.
- Cash Operating Expenses through November 2015, are down \$3.2MM or 18% compared to 2014, again due mostly to reduce water purchases, plant expenditures and GAC media replacements.
- Total Expenses are down \$1.6MM or 5%

### **Departments:**

• Pages 14 through 23 are detailed individual departmental budgets for your review.

### **Non-Cash Definitions**

**Depreciation:** This is the spreading of the total expense of a capital asset over the expected life of that asset.

**OPEB Accrual Expense:** Other Post Employment Benefits (OPEB) is the recognized annual required contribution to the benefit. The amount is actuarially determined in accordance with the parameters of GASB 45. The amount represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year.

**Bad Debt:** The uncollectible accounts receivable that has been written off.

**Service Cost Construction:** The value of material, parts & supplies from inventory used to construct, repair and maintain our asset infrastructure.

**Capitalized Construction:** The value of our labor force used to construct our asset infrastructure.

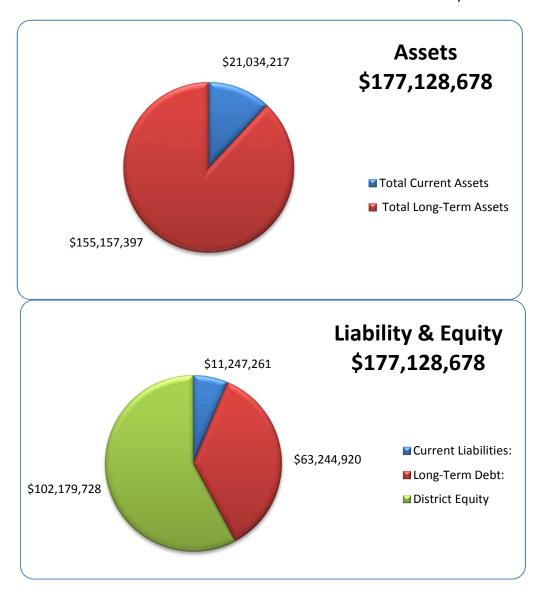
### Palmdale Water District Balance Sheet Report

### For the Eleven Months Ending 11/30/2015

|  | November<br>2015                     | October<br>2015                      |
|--|--------------------------------------|--------------------------------------|
| ASSETS   |                                      |                                      |
| Current Assets:  |                                      |                                      |
| Cash and Cash Equivalents                                | \$ 526,429                           | \$ 466,532                           |
| Investments  | 9,147,819                            | 9,003,172                            |
| 2013A Bonds - Project Funds                              | 1,191,234                            | 1,325,606                            |
|  | \$ 10,865,482                        | \$ 10,795,310                        |
| Receivables:   |                                      |                                      |
| Accounts Receivables - Water Sales                       | \$ 1,770,920                         | \$ 1,946,613                         |
| Accounts Receivables - Miscellaneous                     | 118,304                              | 83,137                               |
| Allowance for Uncollected Accounts                       | (200,199)                            | (200,199)                            |
|  | \$ 1,689,025                         | \$ 1,829,551                         |
| Interest Receivable                                      | \$ -                                 | \$ -                                 |
| Assessments Receivables                                  | 7,419,898                            | 7,560,437                            |
| Meters, Materials and Supplies                           | 852,229                              | 874,374                              |
| Prepaid Expenses   | 207,583                              | 231,919                              |
| Total Current Assets                                     | \$ 21,034,217                        | \$ 21,291,591                        |
| Long-Term Assets:  |                                      |                                      |
| Property, Plant, and Equipment, net                      | \$ 112,653,093                       | \$ 112,866,817                       |
| Participation Rights in State Water Project, net         | 42,016,327                           | 42,001,334                           |
| Investment in PRWA                                       | 265,420                              | 265,420                              |
| 2013A Bonds - Insurance & Surity Bond                    | 222,557                              | 223,223                              |
|  | \$ 155,157,397                       | \$ 155,356,795                       |
| Restricted Cash:   |                                      |                                      |
| Rate Stabilization Fund                                  | 480,296                              | 480,292                              |
| Total Long-Term Assets & Restricted Cash                 | \$ 155,637,693                       | \$ 155,837,087                       |
| Total Assets   | \$ 176,671,909                       | \$ 177,128,678                       |
| LIABILITIES AND DISTRICT EQUITY                          |                                      |                                      |
| Current Liabilities:                                     |                                      |                                      |
| Current Interest Installment of Long-term Debt           | \$ 361,616                           | \$ 180,808                           |
| Current Principal Installment of Long-term Debt          | 1,734,738                            | 1,734,738                            |
| Accounts Payable and Accrued Expenses                    | 5,067,574                            | 5,599,865                            |
| Deferred Assessments                                     | 4,083,333                            | 4,666,667                            |
| Total Current Liabilities                                | \$ 11,247,261                        | \$ 12,182,078                        |
| Long-Term Debt:  |                                      |                                      |
| Pension-Related Debt                                     | \$ 1,019,485                         | \$ 1,019,485                         |
| OPEB Liability   | 11,173,785                           | 11,006,428                           |
| 2013A Water Revenue Bonds                                | 42,961,716                           | 42,963,967                           |
| 2012 - Certificates of Participation                     | 8,020,335                            | 8,013,538                            |
| 2011 - Capital Lease Payable                             | 69,599                               | 84,588                               |
| Total Long-Term Liabilities Total Liabilities            | \$ 63,244,920<br>\$ 74.492.182       | \$ 63,088,006<br>\$ 75,270,084       |
|  | \$ 74,492,182                        | φ 13,210,004                         |
| District Equity  Revenue from Operations                 | ¢ (0.457.007)                        | ¢ (2.770.740\                        |
| Revenue from Operations                                  | \$ (3,457,607)                       | \$ (3,778,740)                       |
| Retained Earnings  Total Liabilities and District Equity | 105,637,335<br><b>\$ 176,671,909</b> | 105,637,335<br><b>\$ 177,128,678</b> |
| Total Liabilities and District Equity                    | Ψ 170,071,309                        | ψ 111,120,010                        |

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# BALANCE SHEET AS OF NOVEMBER 30, 2015



### **Palmdale Water District Consolidated Profit and Loss Statement** For the Eleven Months Ending 11/30/2015

|                                   |      | Thru<br>October   | N  | lovember  | Y  | ear-to-Date       | Adjustments |    | Adjusted<br>Budget | % of<br>Budget     |
|-----------------------------------|------|-------------------|----|-----------|----|-------------------|-------------|----|--------------------|--------------------|
| Operating Revenue:                |      |                   |    |           |    |                   |             |    |                    |                    |
| Wholesale Water                   | \$   | 64,663            | \$ | 75,392    | \$ | 140,054           |             | \$ | 225,000            | 62.25%             |
| Water Sales                       |      | 5,366,076         |    | 521,536   |    | 5,887,612         |             |    | 8,550,500          | 68.86%             |
| Meter Fees                        |      | 9,714,790         |    | 974,632   |    | 10,689,422        |             |    | 11,506,000         | 92.90%             |
| Water Quality Fees                |      | 773,062           |    | 72,106    |    | 845,168           |             |    | 1,146,500          | 73.72%             |
| Elevation Fees                    |      | 320,003           |    | 29,160    |    | 349,162           |             |    | 525,000            | 66.51%             |
| Other (Page 3-1)                  |      | 1,059,335         |    | 95,346    |    | 1,154,681         |             |    | 1,450,000          | 79.63%             |
| Drought Surcharge                 |      | 550,229           |    | 84,523    |    | 634,752           |             |    | -                  |                    |
| Total Operating Revenue           | \$ 1 | 17,848,156        | \$ | 1,852,695 | \$ | 19,700,852        | \$ -        | \$ | 23,403,000         | 84.18%             |
| Cash Operating Expenses:          |      |                   |    |           |    |                   |             |    |                    |                    |
| Directors                         | \$   | 117,158           | \$ | 7,632     | \$ | 124,790           |             | \$ | 118,500            | 105.31%            |
| Administration*                   |      | 2,337,149         |    | 213,449   |    | 2,550,598         | 8,000       |    | 2,675,250          | 95.34%             |
| Engineering*                      |      | 1,007,375         |    | 78,844    |    | 1,086,219         | (1,600)     |    | 1,251,150          | 86.82%             |
| Facilities**                      |      | 4,847,594         |    | 419,782   |    | 5,267,376         | 230,775     |    | 6,228,775          | 84.57%             |
| Operations                        |      | 2,121,641         |    | 173,673   |    | 2,295,314         |             |    | 2,624,000          | 87.47%             |
| Finance**                         |      | 1,350,775         |    | 96,755    |    | 1,447,530         | (1,352,725) |    | 1,598,025          | 90.58%             |
| Water Conservation                |      | 288,763           |    | 22,120    |    | 310,883           | ,           |    | 284,000            | 109.47%            |
| Human Resources***                |      | 354,335           |    | 18,600    |    | 372,935           | 57,220      |    | 383,320            | 97.29%             |
| Information Technology*           |      | 632,247           |    | 55,053    |    | 687,300           | 1,600       |    | 784,350            | 87.63%             |
| Customer Care**                   |      | 907,926           |    | 97,414    |    | 1,005,340         | 1,121,950   |    | 1,121,950          | 89.61%             |
| Water Purchases*                  |      | 1,764,376         |    | 9,481     |    | 1,773,857         | (29,000)    |    | 2,371,000          | 74.81%             |
| Water Purchases-Prior Year OAP    |      | (36,045)          |    | -         |    | (36,045)          | , ,         |    | 250,000            | -14.42%            |
| Water Recovery                    |      | (468,553)         |    | _         |    | (468,553)         |             |    | (100,000)          | 468.55%            |
| Plant Expenditures                |      | 720,632           |    | 31,982    |    | 752,614           |             |    | 1,146,500          | 65.64%             |
| GAC Filter Media Replacement      |      | 596,045           |    | 01,002    |    | 596,045           |             |    | 1,896,000          | 31.44%             |
| Total Cash Operating Expenses     | \$ 1 | 16,541,418        | \$ | 1,224,785 | \$ | 17,766,203        | \$ 36,220   | \$ | 22,632,820         | 78.50%             |
| Non-Cash Operating Expenses:      |      |                   |    |           |    |                   |             |    |                    |                    |
| Depreciation                      | \$   | 6,870,091         | \$ | 534,253   | \$ | 7,404,344         |             | \$ | 6,450,000          | 114.80%            |
| OPEB Accrual Expense              | Ψ    | 1,835,800         | Ψ  | 183,580   | Ψ  | 2,019,380         |             | Ψ  | 2,000,000          | 100.97%            |
| Bad Debts                         |      | 18,601            |    | 5,918     |    | 24,519            |             |    | 100,000            | 24.52%             |
| Service Costs Construction        |      | 79,574            |    | (100,361) |    | (20,788)          |             |    | 125,000            | -16.63%            |
| Capitalized Construction          |      | (842,705)         |    | (110,798) |    | (953,503)         |             |    | (1,000,000)        | 95.35%             |
| Total Non-Cash Operating Expenses | \$   | <b>7,961,361</b>  | \$ | 512,593   | \$ | 8,473,953         | \$ -        | \$ | 7,675,000          | 110.41%            |
| Net Operating Profit/(Loss)       |      | (6,654,622)       | ¢  |           |    | (6,539,305)       | \$ (36.220) |    | (6,904,820)        | 94.71%             |
| Non-Operating Revenues:           | Ψ_   | (0,034,022)       | Ψ  | 113,317   | Ψ  | (0,333,303)       | ψ (30,220)  | Ψ  | (0,304,020)        | 34.7170            |
| Assessments (Debt Service)        | ¢    | 4,284,824         | \$ | 443,333   | \$ | 4,728,157         |             | \$ | 5,100,000          | 92.71%             |
| Assessments (1%)                  | Ψ    | 1,671,172         | Ψ  | 140,000   | Ψ  | 1,811,172         |             | Ψ  | 1,950,000          | 92.88%             |
| DWR Fixed Charge Recovery         |      | 328,685           |    | 4,272     |    | 332,957           |             |    |                    |                    |
|                                   |      |                   |    |           |    |                   |             |    | 100,000            | 332.96%<br>138.96% |
| Interest                          |      | 44,485            |    | 4,153     |    | 48,637            |             |    | 35,000             |                    |
| Capital Improvement Fees Other    |      | 363,998<br>11,133 |    | (28)      |    | 363,998<br>11,105 |             |    | 50,000<br>5,000    | 728.00%<br>222.10% |
| Total Non-Operating Revenues      | \$   | 6,704,296         | \$ | 591,730   | \$ | 7,296,026         | \$ -        | \$ | -                  | 100.77%            |
| Non-Operating Expenses:           | •    | -,,               | *  | ,         | •  | ,,,               | *           | _  | . , ,              |                    |
| Interest on Long-Term Debt        | \$   | 1,895,096         | \$ | 186,900   | \$ | 2,081,996         |             | \$ | 2,111,000          | 98.63%             |
| Amortization of SWP               | Ψ    | 1,728,770         | Ψ  | 172,877   | Ψ  | 1,901,647         |             | Ψ  | 1,679,000          | 113.26%            |
| Change in Investments in PRWA     |      | 22,049            |    | ,0        |    | 22,049            |             |    | .,0.0,000          | . 10.2070          |
| Water Conservation Programs*      |      | 197,953           |    | 14,574    |    | 212,527           | 21,000      |    | 221,000            | 96.17%             |
| Total Non-Operating Expenses      | \$   | 3,843,868         | \$ | 374,351   | \$ | 4,218,219         | \$ 21,000   | \$ |                    | 105.17%            |
| Net Earnings                      |      | (3,794,193)       |    | 332,696   |    | (3,461,498)       |             |    | (3,675,820)        | 94.17%             |
|                                   | Ť    | (-,,5)            | *  | ,         | *  | (3, 101, 100)     | + (3.,==0)  | _  | (2,0.3,023)        | J /8               |

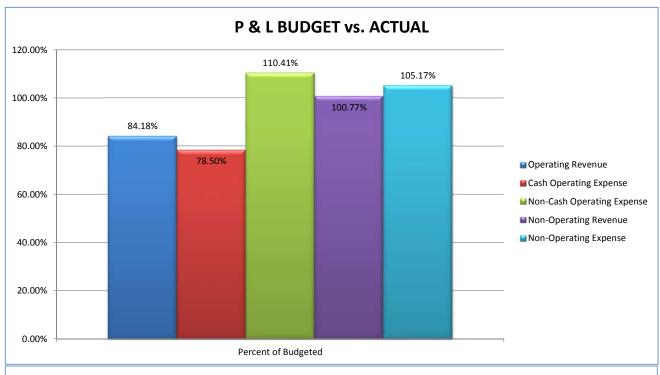
<sup>\*</sup> Budget adjustments by General Manager per Appendix A \*\* Budget adjustment by Board action 04/08/15

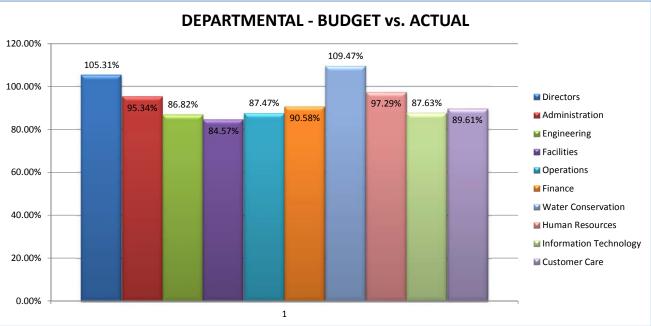
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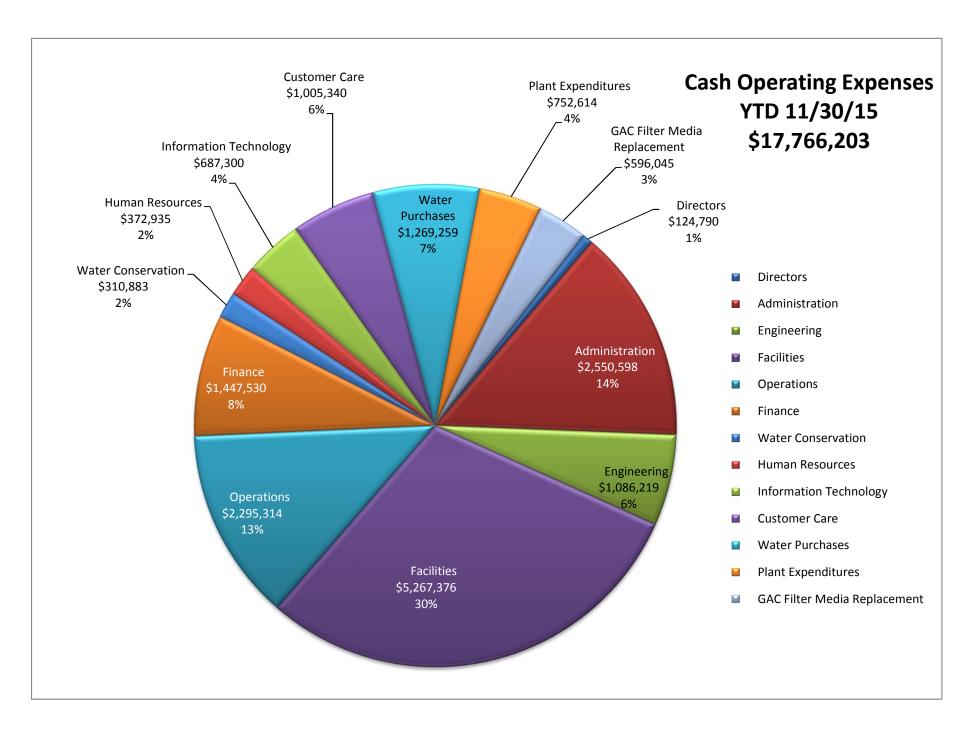
<sup>\*\*\*</sup> Budget adjustment by Board action 11/26/14 & 08/12/15

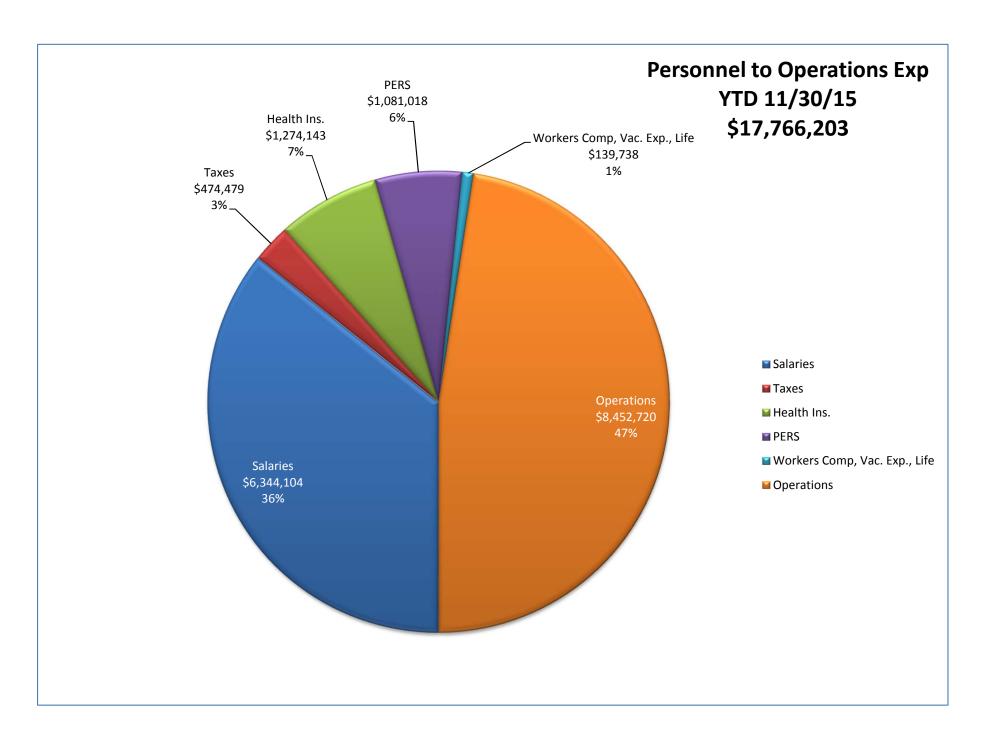
## OTHER OPERATING REVENUE

| 5/8" Meter Charge(\$109)                | \$120.00      |
|---|---------------|
| 5/8" Meter W/Itron Assembly(\$212)      | \$212.00      |
| Account Setup Charge(\$25)              | \$21,325.00   |
| Account Setup Charge/CC (\$35)          | \$32,225.00   |
| Adjustment                              | \$10.11       |
| After Hours Service Call                | \$380.00      |
| Construction Meter Install(\$250)       | \$1,250.00    |
| Credit Check(\$10)                      | \$190.00      |
| Customer Request Turn On/Off(\$15)      | \$75.00       |
| Door tag fee for Paperwork(\$20)        | \$60.00       |
| Door Tag Fee(\$20)                      | \$411,520.00  |
| Grind Down Angle Stop (\$230)           | \$475.00      |
| Lock Broken or Missing(\$15)            | \$720.00      |
| Miscellaneous Charge                    | \$3,377.86    |
| Non-Compliance Fee Backflow(\$50)       | \$1,450.00    |
| Pulled Meter Service Charge(\$60)       | \$2,460.00    |
| Rejected Payment Notification           | \$80.00       |
| Repair Angle Stop After Hours(\$600.00) | \$660.00      |
| Repair Angle Stop(\$440.00)             | \$4,400.00    |
| Shut-Off Charge(\$30)                   | \$32,010.00   |
| Shut-Off Notice Fee (\$5)               | \$23,175.00   |
| Standard Trip Charge(\$15)              | \$1,995.00    |
| Unauthorized Use of Water(\$1000)       | \$2,000.00    |
| Waste Water 1st Notice(\$50.00)         | \$57,550.00   |
| Waste Water 2nd Notice (\$250.00)       | \$10,500.00   |
| Waste Water 3rd Notice (\$500.00)       | \$1,500.00    |
| Late Fees                               | \$419,632.87  |
| NSF Fee                                 | \$6,300.00    |
| Inspection Fees                         | (\$17,896.46) |
| Settlements/Rebates                     | \$81,446.29   |







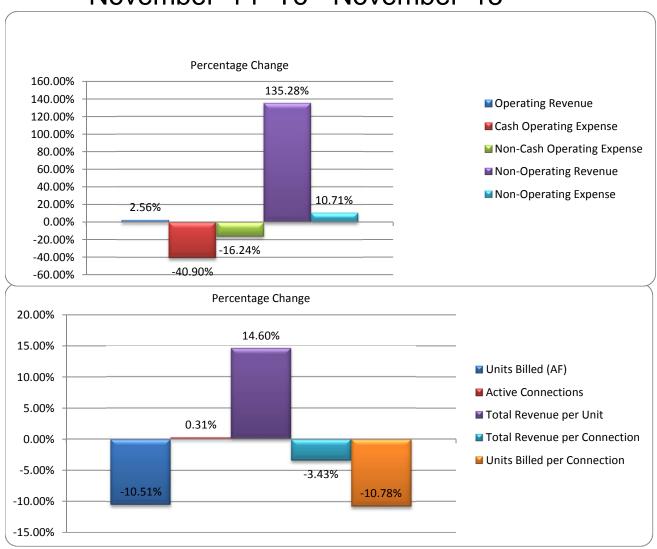


### Palmdale Water District Profit and Loss Statement Year-To-Year Comparison - November

|  |    | 2014               |    | 2015              |          |                     | %                | Consu        | nsumption Compari |         |    | ison   |  |  |
|--|----|--------------------|----|-------------------|----------|---------------------|------------------|--------------|-------------------|---------|----|--------|--|--|
|  | N  | ovember            | N  | lovember          |          | Change              | Change           |              |                   | 2014    | :  | 2015   |  |  |
|  |    |                    |    |                   |          |                     |                  | Units Billed |                   | 577,541 | 5  | 16,864 |  |  |
| Operating Revenue: Wholesale Water       | \$ | 23                 | \$ | 75 202            | <b>ው</b> | 75,369              |                  | A ations     |                   | 00.400  |    | 26,542 |  |  |
| Water Sales                              | Φ  | 669,950            | Ф  | 75,392            | Ф        | ,                   | 22.450/          | Active       |                   | 26,460  |    | ,      |  |  |
|  |    | ,                  |    | 521,536           |          | (148,414)           | -22.15%<br>7.23% | Vacant       |                   | 913     |    | 849    |  |  |
| Meter Fees                               |    | 908,878<br>115,273 |    | 974,632<br>72,106 |          | 65,754              | -37.45%          |              |                   |         |    |        |  |  |
| Water Quality Fees Elevation Fees        |    | 32,843             |    | 29,160            |          | (43,167)<br>(3,683) | -11.21%          | Rev/unit     | \$                | 3.13    | \$ | 3.58   |  |  |
| Other                                    |    | 79,476             |    | 95,346            |          | 15,870              | 19.97%           | Rev/con      | \$                | 65.27   | \$ | 63.03  |  |  |
| Drought Surcharge                        |    | 73,470             |    | 84,523            |          | 84,523              | 13.37 70         | Unit/con     | Ψ                 | 21.83   | Ψ  | 19.47  |  |  |
| Total Operating Revenue                  | \$ | 1,806,443          | \$ | 1,852,695         | \$       | 46,252              | 2.56%            | Onlycon      |                   | 21.00   |    | 15.47  |  |  |
|  |    | ,,                 | Ť  | , ,               | ·        | -, -                |                  |              |                   |         |    |        |  |  |
| Cash Operating Expenses:                 | Ф  | 7 7/12             | Ф  | 7 622             | Ф        | (111)               | 1 /20/           |              |                   |         |    |        |  |  |
| Directors Administration                 | \$ | 7,742<br>175,152   | Ф  | 7,632<br>213,449  | Ф        | 38,297              | -1.43%<br>21.86% |              |                   |         |    |        |  |  |
| Engineering                              |    | 81,057             |    | 78,844            |          | (2,213)             | -2.73%           |              |                   |         |    |        |  |  |
| Facilities                               |    | 291,758            |    | 419,782           |          | 128,024             | 43.88%           |              |                   |         |    |        |  |  |
| Operations                               |    | 350,106            |    | 173,673           |          | (176,433)           | -50.39%          |              |                   |         |    |        |  |  |
| Finance                                  |    | 219,230            |    | 96,755            |          | (170,435)           | -55.87%          |              |                   |         |    |        |  |  |
| Water Conservation                       |    | 23,791             |    | 22,120            |          | (1,670)             | -7.02%           |              |                   |         |    |        |  |  |
| Human Resources                          |    | 27,340             |    | 18,600            |          | (8,740)             | -31.97%          |              |                   |         |    |        |  |  |
| Information Technology                   |    | 87,160             |    | 55,053            |          | (32,107)            | -36.84%          |              |                   |         |    |        |  |  |
| Customer Care                            |    | -                  |    | 97,414            |          | 97,414              | 00.0470          |              |                   |         |    |        |  |  |
| Water Purchases                          |    | 80,522             |    | 9,481             |          | (71,041)            | -88.23%          |              |                   |         |    |        |  |  |
| Water Purchases-Prior Year OAP           |    | -                  |    | -                 |          | (71,041)            | 00.2070          |              |                   |         |    |        |  |  |
| Water Recovery                           |    | (8,888)            |    | _                 |          | 8,888               | -100.00%         |              |                   |         |    |        |  |  |
| Plant Expenditures                       |    | 439,204            |    | 31,982            |          | (407,222)           | -92.72%          |              |                   |         |    |        |  |  |
| GAC Filter Media Replacement             |    | 298,050            |    |                   |          | (298,050)           | -100.00%         |              |                   |         |    |        |  |  |
| Total Cash Operating Expenses            | \$ | 2,072,225          | \$ | 1,224,785         | \$       | (847,439)           | -40.90%          |              |                   |         |    |        |  |  |
| Non-Cash Operating Expenses:             |    |                    |    |                   |          |                     |                  |              |                   |         |    |        |  |  |
| Depreciation                             | \$ | 548,512            | \$ | 534,253           | \$       | (14,258)            | -2.60%           |              |                   |         |    |        |  |  |
| OPEB Accrual Expense                     |    | 166,875            |    | 183,580           |          | 16,705              | 10.01%           |              |                   |         |    |        |  |  |
| Bad Debts                                |    | -                  |    | 5,918             |          | 5,918               |                  |              |                   |         |    |        |  |  |
| Service Costs Construction               |    | 8,102              |    | (100,361)         |          | (108,463)           |                  |              |                   |         |    |        |  |  |
| Capitalized Construction                 |    | (111,533)          |    | (110,798)         |          | 735                 | -0.66%           |              |                   |         |    |        |  |  |
| <b>Total Non-Cash Operating Expenses</b> | \$ | 611,956            | \$ | 512,593           | \$       | (99,363)            | -16.24%          |              |                   |         |    |        |  |  |
| Net Operating Profit/(Loss)              | \$ | (877,738)          | \$ | 115,317           | \$       | 993,055             | -113.14%         |              |                   |         |    |        |  |  |
| Non-Operating Revenues:                  |    |                    |    |                   |          |                     |                  |              |                   |         |    |        |  |  |
| Assessments (Debt Service)               | \$ | 108,586            | \$ | 443,333           | \$       | 334,748             | 308.28%          |              |                   |         |    |        |  |  |
| Assessments (1%)                         |    | 34,283             |    | 140,000           |          | 105,717             | 308.37%          |              |                   |         |    |        |  |  |
| DWR Fixed Charge Recovery                |    | 88,039             |    | 4,272             |          | (83,767)            | -95.15%          |              |                   |         |    |        |  |  |
| Interest                                 |    | 7,851              |    | 4,153             |          | (3,698)             | -47.11%          |              |                   |         |    |        |  |  |
| Capital Improvement Fees                 |    | -                  |    | -                 |          | -                   |                  |              |                   |         |    |        |  |  |
| Other                                    | _  | 12,742             |    | (28)              |          | (12,770)            | -100.22%         |              |                   |         |    |        |  |  |
| Total Non-Operating Revenues             | \$ | 251,500            | \$ | 591,730           | \$       | 340,230             | 135.28%          |              |                   |         |    |        |  |  |
| Non-Operating Expenses:                  |    |                    |    |                   |          |                     |                  |              |                   |         |    |        |  |  |
| Interest on Long-Term Debt               | \$ | 188,730            | \$ | 186,900           | \$       | (1,829)             | -0.97%           |              |                   |         |    |        |  |  |
| Amortization of SWP                      |    | 131,561            |    | 172,877           |          | 41,316              | 31.40%           |              |                   |         |    |        |  |  |
| Change in Investments in PRWA            |    | -                  |    | -                 |          | -                   |                  |              |                   |         |    |        |  |  |
| Water Conservation Programs              |    | 17,853             |    | 14,574            |          | (3,279)             | -18.37%          |              |                   |         |    |        |  |  |
| Total Non-Operating Expenses             | \$ | 338,144            | \$ | 374,351           | \$       | 36,208              | 10.71%           |              |                   |         |    |        |  |  |
| Net Earnings                             | \$ | (964,381)          | \$ | 332,696           | \$       | 1,297,077           | -134.50%         |              |                   |         |    |        |  |  |

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# YEAR-TO-YEAR COMPARISON November '14 -To - November '15



|                              | 2014    | 2015    | Change  |         |
|------------------------------|---------|---------|---------|---------|
| Units Billed (AF)            | 1,326   | 1,187   | -139    | -10.51% |
| Active Connections           | 26,460  | 26,542  | 82      | 0.31%   |
| Non-Active                   | 913     | 849     | -64     | -7.01%  |
| Total Revenue per Unit       | \$3.13  | \$3.58  | \$0.46  | 14.60%  |
| Total Revenue per Connection | \$65.27 | \$63.03 | -\$2.24 | -3.43%  |
| Units Billed per Connection  | 21.83   | 19.47   | -2.35   | -10.78% |

### **Palmdale Water District Revenue Analysis**

### For the Eleven Months Ending 11/30/2015 2015

#### 2014 to 2015 Comparison

|                                     | Thru          |          |           |              | Adjusted      | % of    | Th      | ru      |          |     |                | %        |             |
|-------------------------------------|---------------|----------|-----------|--------------|---------------|---------|---------|---------|----------|-----|----------------|----------|-------------|
|                                     | October       | I        | November  | Year-to-Date | Budget        | Budget  | Oct     | ober    | Novemb   | er  | Year-to-Date   | Change   |             |
| Operating Revenue:                  |               |          |           |              |               |         | ,       |         |          |     |                |          |             |
| Wholesale Water                     | \$ 64,663     | \$       | 75,392    | \$ 140,054   | \$ 225,000    | 62.25%  | \$ (1:  | 29,567) | \$ 75,3  | 69  | \$ (54,198)    | -27.90%  |             |
| Water Sales                         | 5,366,076     | <b>;</b> | 521,536   | 5,887,612    | 8,550,500     | 68.86%  | (1,6    | 94,241) | (148,4   | 14) | (1,842,655)    | -23.84%  |             |
| Meter Fees                          | 9,714,790     | )        | 974,632   | 10,689,422   | 11,506,000    | 92.90%  | 2       | 92,823  | 65,7     | 54  | 358,577        | 3.47%    |             |
| Water Quality Fees                  | 773,062       | 2        | 72,106    | 845,168      | 1,146,500     | 73.72%  | (5      | 32,780) | (43,1    | 67) | (625,947)      | -42.55%  | (2,568,631) |
| Elevation Fees                      | 320,003       | 3        | 29,160    | 349,162      | 525,000       | 66.51%  | (       | 96,346) | (3,6     | 83) | (100,029)      | -22.27%  |             |
| Other                               | 1,059,335     | ,        | 95,346    | 1,154,681    | 1,450,000     | 79.63%  | (       | 78,635) | 15,8     | 70  | (62,765)       | -5.16%   |             |
| Drought Surcharge                   | 550,229       | )        | 84,523    | 634,752      | -             |         | 5       | 50,229  | 84,5     | 23  | 634,752        |          |             |
| Total Water Sales                   | \$ 17,848,156 | \$       | 1,852,695 | \$19,700,852 | \$ 23,403,000 | 84.18%  | \$ (1,7 | 38,517) | \$ 46,2  | 52  | \$ (1,692,265) | -7.98%   |             |
| Non-Operating Revenues:             |               |          |           |              |               |         |         |         |          |     |                |          |             |
| Assessments (Debt Service)          | \$ 4,284,824  | \$       | 443,333   | \$ 4,728,157 | \$ 5,100,000  | 92.71%  | \$ 1,3  | 79,196  | \$ 334,7 | 48  | \$ 1,713,944   | 56.86%   |             |
| Assessments (1%)                    | 1,671,172     | <u>.</u> | 140,000   | 1,811,172    | 1,950,000     | 92.88%  | 4       | 56,073  | 105,7    | 17  | 561,790        | 44.97%   |             |
| DWR Fixed Charge Recovery           | 328,685       | ,        | 4,272     | 332,957      | 100,000       | 332.96% | 19      | 95,146  | (83,7    | 67) | 111,379        | 50.27%   |             |
| Interest                            | 44,485        | ,        | 4,153     | 48,637       | 35,000        | 138.96% |         | 1,277   | (3,6     | 98) | (2,422)        | -4.74%   |             |
| Capital Improvement Fees            | 363,998       | 3        | -         | 363,998      | 50,000        | 728.00% | 3       | 50,739  |          | -   | 350,739        | 2645.38% |             |
| Other                               | 11,133        | 3        | (28)      | 11,105       | 5,000         | 222.10% | (1      | 99,068) | (12,7    | 70) | (211,838)      | -95.02%  |             |
| <b>Total Non-Operating Revenues</b> | \$ 6,704,296  | \$       | 591,730   | \$ 7,296,026 | \$ 7,240,000  | 100.77% | \$ 2,1  | 33,363  | \$ 340,2 | 30  | \$ 2,523,593   | 52.88%   |             |
| Total Revenue                       | \$ 24,552,453 | \$       | 2,444,425 | \$26,996,878 | \$ 30,643,000 | 88.10%  | \$ 4    | 44,846  | \$ 386,4 | 82  | \$ 831,329     | 3.20%    |             |

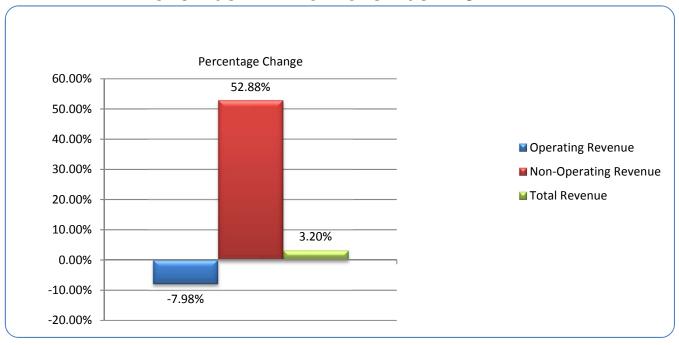
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|---|---|---|--|
|   |   |   |  |

|                                     | Thru<br>October  | N  | lovember  | Ye  | ar-to-Date | Adjusted<br>Budget | % of<br>Budget |
|-------------------------------------|------------------|----|-----------|-----|------------|--------------------|----------------|
| Operating Revenue:                  |                  |    |           |     |            | <u> </u>           |                |
| Wholesale Water                     | \$<br>194,229    | \$ | 23        | \$  | 194,252    | \$ 225,000         | 86.33%         |
| Water Sales                         | 7,060,317        |    | 669,950   |     | 7,730,267  | 9,053,000          | 85.39%         |
| Meter Fees                          | 9,421,966        |    | 908,878   | 1   | 0,330,844  | 11,255,000         | 91.79%         |
| Water Quality Fees                  | 1,355,842        |    | 115,273   |     | 1,471,115  | 1,638,000          | 89.81%         |
| Elevation Fees                      | 416,349          |    | 32,843    |     | 449,192    | 525,000            | 85.56%         |
| Other                               | 1,137,969        |    | 79,476    |     | 1,217,445  | 1,700,000          | 71.61%         |
| Drought Surcharge                   | -                |    | -         |     | -          | -                  |                |
| Total Water Sales                   | \$<br>19,392,444 | \$ | 1,806,420 | \$2 | 1,198,864  | \$ 24,171,000      | 87.70%         |
| Non-Operating Revenues:             |                  |    |           |     |            |                    |                |
| Assessments (Debt Service)          | \$<br>2,905,627  | \$ | 108,586   | \$  | 3,014,213  | \$ 4,400,000       | 68.50%         |
| Assessments (1%)                    | 1,215,099        |    | 34,283    |     | 1,249,382  | 1,800,000          | 69.41%         |
| DWR Fixed Charge Recovery           | 133,539          |    | 88,039    |     | 221,578    | 100,000            | 221.58%        |
| Interest                            | 43,208           |    | 7,851     |     | 51,059     | 25,000             | 204.24%        |
| Capital Improvement Fees            | 13,259           |    | -         |     | 13,259     | 150,000            | 8.84%          |
| Other                               | 210,201          |    | 12,742    |     | 222,942    | 185,000            | 120.51%        |
| <b>Total Non-Operating Revenues</b> | \$<br>4,520,933  | \$ | 251,500   | \$  | 4,772,433  | \$ 6,660,000       | 71.66%         |
| Total Revenue                       | \$<br>23,913,377 | \$ | 2,057,920 | \$2 | 5,971,297  | \$ 30,831,000      | 84.24%         |

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### **REVENUE COMPARISON YEAR-TO-DATE**

### November '14-To-November '15



#### Palmdale Water District Operating Expense Analysis For the Eleven Months Ending 11/30/2015 2015

2014 to 2015 Comparison

|                                   | 20            | 13           |               |               |         |                |              |                |         |
|-----------------------------------|---------------|--------------|---------------|---------------|---------|----------------|--------------|----------------|---------|
|                                   | Thru          |              |               | Adjusted      | % of    | Thru           |              |                | %       |
|                                   | October       | November     | Year-to-Date  | Budget        | Budget  | October        | November     | Year-to-Date   | Change  |
| Cash Operating Expenses:          |               |              |               |               |         |                |              |                |         |
| Directors                         | \$ 117,158    |              | \$ 124,790    |               | 105.31% | \$ (3,805)     | . ,          | . , ,          | -3.04%  |
| Administration                    | 2,337,149     | 213,449      | 2,550,598     | 2,667,250     | 95.63%  | (433,792)      | ,            | (395,495)      | -13.42% |
| Engineering                       | 1,007,375     | 78,844       | 1,086,219     | 1,251,150     | 86.82%  | 126,568        | (2,213)      | 124,355        | 12.93%  |
| Facilities                        | 4,847,594     | 419,782      | 5,267,376     | 6,228,775     | 84.57%  | 2,148,467      | 128,024      | 2,276,490      | 76.11%  |
| Operations                        | 2,121,641     | 173,673      | 2,295,314     | 2,624,000     | 87.47%  | (2,514,548)    | (176,433)    | (2,690,980)    | -53.97% |
| Finance                           | 1,350,775     | 96,755       | 1,447,530     | 1,598,025     | 90.58%  | (1,173,695)    | (122,475)    | (1,296,171)    | -47.24% |
| Water Conservation                | 288,763       | 22,120       | 310,883       | 284,000       | 109.47% | 162,586        | (1,670)      | 160,916        | 107.30% |
| Human Resources                   | 354,335       | 18,600       | 372,935       | 326,100       | 114.36% | 161,488        | (8,740)      | 152,748        | 69.37%  |
| Information Technology            | 632,247       | 55,053       | 687,300       | 784,350       | 87.63%  | 13,867         | (32,107)     | (18,240)       | -2.59%  |
| Customer Care                     | 907,926       | 97,414       | 1,005,340     | 1,121,950     | 89.61%  | 907,926        | 97,414       | 1,005,340      |         |
| Water Purchases                   | 1,764,376     | 9,481        | 1,773,857     | 2,379,000     | 74.56%  | (506,693)      | (71,041)     | (577,734)      | -24.57% |
| Water Purchases-Prior Year OAP    | (36,045)      | -            | (36,045)      | 250,000       | -14.42% | (36,728)       | -            | (36,728)       |         |
| Water Recovery                    | (468,553)     | -            | (468,553)     | (100,000)     | 468.55% | (49,922)       | 8,888        | (41,034)       | 9.60%   |
| Plant Expenditures                | 720,632       | 31,982       | 752,614       | 1,146,500     | 65.64%  | (907,323)      | (407,222)    | (1,314,544)    | -63.59% |
| GAC Filter Media Replacement      | 596,045       | -            | 596,045       | 1,896,000     | 31.44%  | (310,827)      | (298,050)    | (608,877)      | -50.53% |
| Total Cash Operating Expenses     | \$ 16,541,418 | \$1,224,785  | \$ 17,766,203 | \$ 22,575,600 | 78.70%  | \$ (2,416,432) | \$ (847,439) | \$ (3,263,871) | -18.37% |
| Non-Cash Operating Expenses:      |               |              |               |               |         |                |              |                |         |
| Depreciation                      | \$ 6,870,091  | \$ 534,253   | \$ 7,404,344  | \$ 6,450,000  | 114.80% | \$ 819,579     | \$ (14,258)  | \$ 805,320     | 12.20%  |
| OPEB Accrual Expense              | 1,835,800     | 183,580      | 2,019,380     | 2,000,000     | 100.97% | 167,051        | 16,705       | 183,756        | 10.01%  |
| Bad Debts                         | 18,601        | 5,918        | 24,519        | 100,000       | 24.52%  | (12,064)       | 5,918        | (6,146)        | -20.04% |
| Service Costs Construction        | 79,574        | (100,361)    | (20,788)      | 125,000       | -16.63% | 164,627        | (108,463)    | 56,163         | -72.99% |
| Capitalized Construction          | (842,705)     | (110,798)    | (953,503)     | (1,000,000)   | 95.35%  | 406,410        | 735          | 407,145        | -29.92% |
| Total Non-Cash Operating Expenses | \$ 7,961,361  | \$ 512,593   | \$ 8,473,953  | \$ 7,675,000  | 110.41% | \$ 1,545,602   | \$ (99,363)  | \$ 1,446,239   | 17.07%  |
| Non-Operating Expenses:           |               |              |               |               |         |                |              |                |         |
| Interest on Long-Term Debt        | \$ 1,895,096  | \$ 186,900   | \$ 2,081,996  | \$ 2,111,000  | 98.63%  | \$ (40,707)    | \$ (1,829)   | \$ (42,536)    | -2.00%  |
| Amortization of SWP               | 1,728,770     | 172,877      | 1,901,647     | 1,679,000     | 113.26% | 133,670        | 41,316       | 174,986        | 10.13%  |
| Change in Investments in PRWA     | 22,049        | -            | 22,049        | -             |         |                |              |                |         |
| Water Conservation Programs       | 197,953       | 14,574       | 212,527       | 221,000       | 96.17%  | 91,084         | (3,279)      | 87,805         | 70.40%  |
| Total Non-Operating Expenses      | \$ 3,843,868  | \$ 374,351   | \$ 4,218,219  | \$ 4,011,000  | 105.17% | \$ 184,047     |              | \$ 220,254     | 5.54%   |
| Total Expenses                    | \$ 28,346,646 | \$ 2,111,730 | \$ 30,458,376 | \$ 34,261,600 | 88.90%  | \$ (686,783)   | \$ (910,594) | \$ (1,597,378) | -4.99%  |

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## Operating Expense Analysis For the Eleven Months Ending 11/30/2015

**Palmdale Water District** 

| 2 | n | 1 | 4 |
|---|---|---|---|
|   |   |   |   |

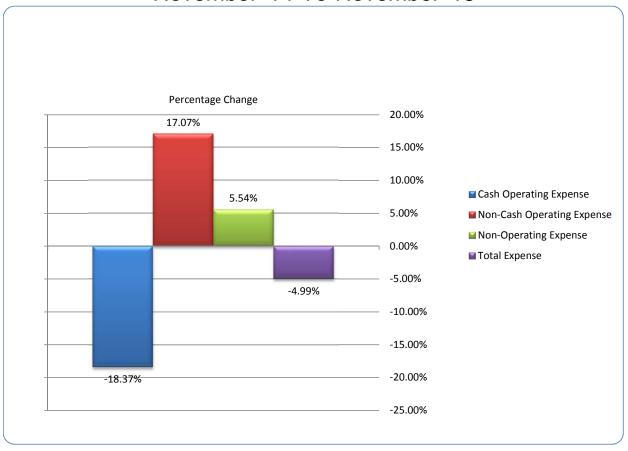
|  |    | Thru        | •  |           |    |             |    | Adjusted    | % of    |
|--|----|-------------|----|-----------|----|-------------|----|-------------|---------|
|  |    | October     | Ν  | ovember   | Ye | ear-to-Date |    | Budget      | Budget  |
| Cash Operating Expenses:                 |    |             |    |           |    |             |    |             |         |
| Directors                                | \$ | 120,964     | \$ | 7,742     | \$ | 128,706     | \$ | 114,500     | 112.41% |
| Administration                           |    | 2,770,941   |    | 175,152   |    | 2,946,094   |    | 3,490,000   | 84.42%  |
| Engineering                              |    | 880,807     |    | 81,057    |    | 961,864     |    | 1,079,800   | 89.08%  |
| Facilities                               |    | 2,699,128   |    | 291,758   |    | 2,990,886   |    | 3,408,500   | 87.75%  |
| Operations                               |    | 4,636,188   |    | 350,106   |    | 4,986,294   |    | 5,453,500   | 91.43%  |
| Finance                                  |    | 2,524,470   |    | 219,230   |    | 2,743,700   |    | 2,968,750   | 92.42%  |
| Water Conservation                       |    | 126,177     |    | 23,791    |    | 149,968     |    | 270,000     | 55.54%  |
| Human Resources                          |    | 192,846     |    | 27,340    |    | 220,187     |    | 215,300     | 102.27% |
| Information Technology                   |    | 618,380     |    | 87,160    |    | 705,540     |    | 828,600     | 85.15%  |
| Customer Care                            |    | -           |    | -         |    | -           |    | -           |         |
| Water Purchases                          |    | 2,271,070   |    | 80,522    |    | 2,351,592   |    | 2,400,000   | 97.98%  |
| Water Purchases-Prior Year OAP           |    | 683         |    | -         |    | 683         |    | 250,000     | 0.27%   |
| Water Recovery                           |    | (418,631)   |    | (8,888)   |    | (427,519)   |    | (100,000)   | 427.52% |
| Plant Expenditures                       |    | 1,627,955   |    | 439,204   |    | 2,067,158   |    | 2,143,500   | 96.44%  |
| GAC Filter Media Replacement             |    | 906,872     |    | 298,050   |    | 1,204,922   |    | 1,638,000   | 73.56%  |
| Total Cash Operating Expenses            | \$ | 18,957,850  | \$ | 2,072,225 | \$ | 21,030,074  | \$ | 24,160,450  | 87.04%  |
| Non-Cash Operating Expenses:             |    |             |    |           |    |             |    |             |         |
| Depreciation                             | \$ | 6,050,512   | \$ | 548,512   | \$ | 6,599,024   | \$ | 7,350,000   | 89.78%  |
| OPEB Accrual Expense                     |    | 1,668,749   |    | 166,875   |    | 1,835,624   |    | 2,000,000   | 91.78%  |
| Bad Debts                                |    | 30,665      |    | -         |    | 30,665      |    | 100,000     | 30.67%  |
| Service Costs Construction               |    | (85,053)    |    | 8,102     |    | (76,951)    |    | 125,000     | -61.56% |
| Capitalized Construction                 |    | (1,249,115) |    | (111,533) |    | (1,360,648) |    | (1,000,000) | 136.06% |
| <b>Total Non-Cash Operating Expenses</b> | \$ | 6,415,759   | \$ | 611,956   | \$ | 7,027,715   | \$ | 8,575,000   | 81.96%  |
| Non-Operating Expenses:                  |    |             |    |           |    |             |    |             |         |
| Interest on Long-Term Debt               | \$ | 1,935,803   | \$ | 188,730   | \$ | 2,124,533   | \$ | 2,111,000   | 100.64% |
| Amortization of SWP                      | •  | 1,595,100   | *  | 131,561   | *  | 1,726,661   | *  | 1,679,000   | 102.84% |
| Water Conservation Programs              |    | 106,869     |    | 17,853    |    | 124,722     |    | 143,000     | 87.22%  |
| Total Non-Operating Expenses             | \$ | 3,637,772   | \$ | 338,144   | \$ | 3,975,916   | \$ | 3,933,000   | 101.09% |
| Total Expenses                           | \$ | 29,011,381  | \$ | 3,022,324 | \$ | 32,033,705  | \$ | 36,668,450  | 87.36%  |

2014 to 2015 Comparison

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### **EXPENSE COMPARISON YEAR-TO-DATE**

### November '14-To-November '15



## Palmdale Water District 2015 Directors Budget

### For the Eleven Months Ending Monday, November 30, 2015

|   | YTD<br>ACTUAL | ORIGINAL<br>BUDGET | ADJUSTMENTS | ADJUSTED<br>BUDGET | PERCENT |
|---|---------------|--------------------|-------------|--------------------|---------|
|   | 2015          | 2015               | 2015        | REMAINING          | USED    |
| Personnel Budget:                                   |               |                    |             |                    |         |
| 1-01-4000-000 Directors Pay                         | \$ 52,350     | \$ 45,000          | \$ -        | \$ (7,350)         | 116.33% |
| Employee Benefits                                   |               |                    |             |                    |         |
| 1-01-4005-000 Payroll Taxes                         | 3,991         | 5,500              |             | 1,509              | 72.56%  |
| 1-01-4010-000 Health Insurance                      | 53,127        | 58,000             |             | 4,873              | 91.60%  |
| Subtotal (Benefits)                                 | 57,117        | 63,500             | -           | 4,873              | 89.95%  |
| Total Personnel Expenses                            | \$ 109,467    | \$ 108,500         | \$ -        | \$ (2,477)         | 100.89% |
|   |               |                    |             |                    |         |
| OPERATING EXPENSES:                                 |               |                    |             |                    |         |
| 1-01-4050-000 Directors Travel, Seminars & Meetings | 15,322        | 10,000             |             | (5,322)            | 153.22% |
| Subtotal Operating Expenses                         | 15,322        | 10,000             | -           | (5,322)            | 153.22% |
| Total O & M Expenses                                | \$ 124,790    | \$ 118,500         | \$ -        | \$ (7,799)         | 105.31% |

### **Palmdale Water District**

2015 Administration Budget For the Eleven Months Ending Monday, November 30, 2015

|                  |  | YTD<br>ACTUAL |           |    | DRIGINAL<br>BUDGET | AD | JUSTMENTS |    |               | PERCENT           |
|------------------|--|---------------|-----------|----|--------------------|----|-----------|----|---------------|-------------------|
|                  |  |               | 2015      |    | 2015               |    | 2015      | RE | MAINING       | USED              |
| Personnel Budge  | t                                      |               |           |    |                    |    |           |    |               |                   |
| 1-02-4000-000    | Salaries                               | \$            | 809,100   | \$ | 860,500            |    |           | \$ | 51,400        | 94.03%            |
| 1-02-4000-100    | Overtime                               |               | 6,314     |    | 8,250              |    |           |    | 1,936         | 76.53%            |
| 1-02-4000-200    |  |               | 76,703    |    | 67,500             |    |           |    | (9,203)       | 113.63%           |
| Subto            | tal (Salaries)                         | \$            | 892,117   | \$ | 936,250            | \$ | -         | \$ | 44,133        | 95.29%            |
| Employee Benefit | s                                      |               |           |    |                    |    |           |    |               |                   |
| 1-02-4005-000    |  | \$            | 54,695    | \$ | 66,000             |    |           |    | 11,305        | 82.87%            |
|                  | Health Insurance                       |               | 122,608   |    | 134,000            |    |           |    | 11,392        | 91.50%            |
| 1-02-4015-000    | PERS                                   |               | 289,819   |    | 169,000            |    |           |    | (120, 819)    | 171.49%           |
| 1-02-4020-000    | Worker's Compensation                  |               | 87,519    |    | 125,000            |    |           |    | 37,481        | 70.02%            |
|                  | Vacation Benefit Expense               |               | 45,840    |    | 35,000             |    |           |    | (10,840)      | 130.97%           |
| 1-02-4030-000    | Life Insurance                         |               | 6,379     |    | 8,000              |    |           |    | 1,621         | 79.74%            |
| Subto            | otal (Benefits)                        | \$            | 606,860   | \$ | 537,000            | \$ | -         | \$ | (69,860)      | 113.01%           |
| Total            | Personnel Expenses                     | \$            | 1,498,976 | \$ | 1,473,250          | \$ | -         | \$ | (25,726)      | 101.75%           |
| OPERATING EXI    | PENSES:<br>General Manager Travel      | \$            | 6,549     | \$ | 5,000              |    |           |    | (1.540)       | 120 000/          |
|                  | General Manager Conferences & Seminars | Φ             | 3,915     | Φ  | 4,000              |    |           |    | (1,549)<br>85 | 130.98%<br>97.88% |
|                  | Other Operating                        |               | 18,154    |    | 20,000             |    |           |    | 1,846         | 90.77%            |
| 1-02-4000-000    |  |               | 151,798   |    | 175,000            |    |           |    | 23,202        | 86.74%            |
| 1-02-4125-000    |  |               | 272,253   |    | 285,000            |    |           |    | 12,747        | 95.53%            |
|                  | Bank Charges                           |               | 134,848   |    | 140,000            |    |           |    | 5,152         | 96.32%            |
|                  | Groundwater Adjudication               |               | 124,178   |    | 75,000             |    |           |    | (49,178)      | 165.57%           |
|                  | Legal Services                         |               | 141,286   |    | 160,000            |    |           |    | 18,714        | 88.30%            |
|                  | Accounting Services                    |               | 23,391    |    | 25,000             |    |           |    | 1,609         | 93.56%            |
|                  | Memberships/Subscriptions              |               | 99,916    |    | 210,000            |    |           |    | 110,084       | 47.58%            |
| 1-02-4175-000    |  |               | 16,856    |    | 10,000             |    |           |    | (6,856)       | 168.56%           |
| 1-02-4180-000    |  |               | 17,962    |    | 27,500             |    |           |    | 9,538         | 65.31%            |
|                  | Public Relations - Publications        |               | 9,083     |    | 35,000             |    |           |    | 25,917        | 25.95%            |
|                  | Public Relations - Other               |               | -         |    | 1,000              |    |           |    | 1,000         | 0.00%             |
| 1-02-4200-000    |  |               | 3,602     |    | 3,500              |    |           |    | (102)         | 102.91%           |
|                  | Office Supplies                        |               | 19,650    |    | 18,000             |    |           |    | (1,650)       | 109.17%           |
| 1-02-4210-000    | Office Furniture*                      |               | 8,180     |    |                    |    | 8,000     |    | (180)         | 102.25%           |
| Subt             | otal Operating Expenses                | \$            | 1,051,622 | \$ | 1,194,000          | \$ | 8,000     | \$ | 150,378       | 87.49%            |
| Tota             | Departmental Expenses                  | \$            | 2,550,598 | \$ | 2,667,250          | \$ | 8,000     | \$ | 124,652       | 95.34%            |
|                  |  |               |           |    |                    |    |           |    |               |                   |

<sup>\*</sup> Budget adjustments by General Manager per Appendix A

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### Palmdale Water District 2015 Engineering Budget

For the Eleven Months Ending Monday, November 30, 2015

|  | <br>YTD<br>ACTUAL                                 |    | RIGINAL<br>BUDGET                            | ADJUSTMENTS |                    |    |                                       | PERCENT  |
|--|---|----|--|-------------|--------------------|----|---------------------------------------|--|
|  | <br>2015  |    | 2015   |             | 2015               | RE | MAINING                               | USED   |
| Personnel Budget:  |   |    |  |             |                    |    |                                       |  |
| 1-03-4000-000 Salaries   | \$<br>723,959                                     | \$ | 809,000                                      |             |                    | \$ | 85,041                                | 89.49%   |
| 1-03-4000-100 Overtime   | <br>4,031   | ,  | 6,750  |             |                    |    | 2,719                                 | 59.73%   |
| Subtotal (Salaries)  | \$<br>727,991                                     | \$ | 815,750                                      |             |                    | \$ | 87,759                                | 89.24%   |
| Employee Benefits 1-03-4005-000 Payroll Taxes 1-03-4010-000 Health Insurance 1-03-4015-000 PERS Subtotal (Benefits)  | \$<br>55,996<br>127,102<br>106,836<br>289,935     | \$ | 61,000<br>154,500<br>142,000<br>357,500      | \$          |                    | \$ | 5,004<br>27,398<br>35,164<br>67,565   | 91.80%<br>82.27%<br>75.24%<br>81.10%           |
| Total Personnel Expenses   | \$<br>1,017,925                                   | \$ | 1,173,250                                    | \$          |                    | \$ | 155,325                               | 86.76%   |
| OPERATING EXPENSES: 1-03-4155-000 Contracted Services 1-03-4165-000 Memberships/Subscriptions 1-03-4250-000 General Materials & Supplies 1-03-8100-100 Computer Software - Maint. & Support* Subtotal Operating Expenses | \$<br>54,639<br>1,964<br>2,297<br>9,393<br>68,293 | \$ | 61,500<br>2,000<br>2,500<br>13,500<br>79,500 | \$          | (1,600)<br>(1,600) | \$ | 6,861<br>36<br>203<br>4,107<br>11,207 | 88.84%<br>98.22%<br>91.88%<br>69.58%<br>85.90% |
| Total Departmental Expenses  | \$<br>1,086,219                                   | \$ | 1,252,750                                    | \$          | (1,600)            | \$ | 166,531                               | 86.71%   |

<sup>\*</sup> Budget adjustments by General Manager per Appendix A

### Palmdale Water District 2015 Facilities Budget

For the Eleven Months Ending Monday, November 30, 2015

|                                   |  | YTD<br>ACTUAL          | ORIGINAL<br>BUDGET     | ADJUSTMENTS |    | JUSTED              | PERCENT           |
|-----------------------------------|--|------------------------|------------------------|-------------|----|---------------------|-------------------|
|                                   |  | 2015                   | 2015                   | 2015        | RE | MAINING             | USED              |
| Personnel Budget                  | :  |                        |                        |             |    |                     |                   |
| 1-04-4000-000<br>1-04-4000-100    |  | \$ 1,689,509<br>80,084 | \$ 2,049,000<br>65,000 |             | \$ | 359,491<br>(15,084) | 82.46%<br>123.21% |
| Subto                             | otal (Salaries)  | \$ 1,769,593           | \$ 2,114,000           | \$ -        | \$ | 344,407             | 83.71%            |
| F 1 5 5                           |  |                        |                        |             |    |                     |                   |
| Employee Benefit<br>1-04-4005-000 |  | 137,449                | 157,000                |             |    | 19,551              | 87.55%            |
|                                   | Health Insurance   | 402,688                | 466,000                |             |    | 63,312              | 86.41%            |
| 1-04-4015-000                     |  | 255,255                | 362,000                |             |    | 106,745             | 70.51%            |
|                                   | otal (Benefits)  | \$ 795,393             | \$ 985,000             | \$ -        | \$ | 189,607             | 80.75%            |
| 0 30 3.                           |  | Ψ , σσ,σσσ             | <b>4</b> 555,555       | *           | •  | .00,00.             | 00.1.070          |
| Total                             | Personnel Expenses   | \$ 2,564,986           | \$ 3,099,000           | \$ -        | \$ | 534,014             | 82.77%            |
| OPERATING EXP                     | PENSES:  |                        |                        |             |    |                     |                   |
|                                   | Contracted Services  | \$ 122,533             | \$ 125,000             |             | \$ | 2,467               | 98.03%            |
| 1-04-4175-000                     | Permits-Dams   | 3,508                  | 50,000                 |             |    | 46,492              | 7.02%             |
| 1-04-4215-100                     | Natural Gas - Wells & Boosters   | 185,478                | 236,000                |             |    | 50,522              |                   |
| 1-04-4215-200                     | Natural Gas - Buildings  | 5,190                  | 9,000                  |             |    | 3,810               | 57.66%            |
| 1-04-4220-100                     | Electricity - Wells & Boosters   | 1,459,274              | 1,515,000              |             |    | 55,726              |                   |
|                                   | Electricity - Buildings  | 82,292                 | 75,000                 |             |    | (7,292)             | 109.72%           |
|                                   | Maint. & Repair - Vehicles   | 28,043                 | 40,000                 |             |    | 11,957              | 70.11%            |
|                                   | Maint. & Rep. Office Building  | 9,786                  | 15,000                 |             |    | 5,214               | 65.24%            |
|                                   | Maint. & Rep. Equipment  | 5,123                  | 6,500                  |             |    | 1,377               | 78.81%            |
| 1-04-4235-400                     |  | 84,176                 | 75,000                 |             |    | (9,176)             | 112.24%           |
| 1-04-4235-405                     | Maint. & Rep. Operations - Boosters  | 28,622                 | 50,000                 |             |    | 21,378              | 57.24%            |
| 1-04-4235-410                     | , ,  | 1,560                  | 10,000                 |             |    | 8,440               | 15.60%            |
| 1-04-4235-415                     | The state of the s | 21,270                 | 15,000                 |             |    | (6,270)             | 141.80%           |
| 1-04-4235-420                     | t at   | 196,102                | 240,000                |             |    | 43,898              | 81.71%            |
| 1-04-4235-425<br>1-04-4235-430    |  | 1 160                  | 15,000<br>7,500        |             |    | 15,000              | 0.00%             |
| 1-04-4235-435                     |  | 1,160<br>3,823         | 10,000                 |             |    | 6,340<br>6,177      | 15.47%<br>38.23%  |
| 1-04-4235-440                     |  | 1,571                  | 10,000                 | 7,870       |    | 6,299               | 19.97%            |
| 1-04-4235-445                     | . ,  | 6,160                  | 2,250                  | 7,070       |    | (3,910)             | 273.76%           |
| 1-04-4235-450                     | Maint. & Rep. Operations - Hypo Generators   | 1,303                  | 12,000                 |             |    | 10,697              | 10.86%            |
| 1-04-4235-455                     |  | 45,308                 | 35,000                 |             |    | (10,308)            | 129.45%           |
| 1-04-4235-460                     | Maint. & Rep. Operations - Storage Reservoirs  | 2,615                  | 5,000                  |             |    | 2,385               | 52.29%            |
|                                   | Maint. & Rep. Operations - Meters Exchanges**  | 105,092                | -                      | 211,950     |    | 106,858             | 49.58%            |
| 1-04-4250-100                     | General Supplies - Hot Tapping Program   | 5,549                  | -                      |             |    | (5,549)             |                   |
|                                   | Telecommunication - Other  | 3,494                  | 2,750                  |             |    | (744)               | 127.04%           |
|                                   | Testing - Large Meters**   | 11,345                 | -                      | 10,955      |    | (390)               | 103.56%           |
|                                   | Testing - Edison Testing   | -                      | 6,000                  |             |    | 6,000               | 0.00%             |
|                                   | Waste Disposal   | 13,047                 | 25,000                 |             |    | 11,953              | 52.19%            |
|                                   | Fuel and Lube - Vehicle  | 81,124                 | 130,000                |             |    | 48,876              | 62.40%            |
|                                   | Fuel and Lube - Machinery  | 33,619                 | 43,000                 |             |    | 9,381               | 78.18%            |
| 1-04-6200-000                     |  | 24,998                 | 22,500                 |             |    | (2,498)             |                   |
|                                   | Supplies - General   | 49,109                 | 47,500                 |             |    | (1,609)             |                   |
|                                   | Supplies - Hypo Generators<br>Supplies - Electrical  | 2,114                  | 6,500                  |             |    | 4,386               | 32.52%            |
|                                   | Supplies - Electrical Supplies - Telemetry   | 283                    | 3,000                  |             |    | 2,717               | 9.45%             |
|                                   |  | 4,965                  | 5,000                  |             |    | (2.552)             | 99.30%            |
| 1-04-6400-000                     | Supplies - Construction Materials  | 38,552                 | 35,000                 |             |    | (3,552)             | 110.15%           |
|                                   | Leases -Equipment  | 20,149<br>14,054       | 12,000<br>12,500       |             |    | (8,149)             |                   |
|                                   | total Operating Expenses   | \$ 2,702,390           |                        | \$ 230,775  | \$ | (1,554)<br>427,385  | 112.43%<br>86.34% |
| Tota                              | I Departmental Expenses  | \$ 5 267 276           | \$ 5,998,000           | \$ 230,775  | \$ | 061 200             | 84.57%            |
| i Ola                             | i Doparational Expenses  | \$ 5,267,376           | Ψ 5,550,000            | ψ 230,175   | Ψ  | 961,399             | 04.5770           |

<sup>\*\*</sup> Budget adjustment by Board action 04/08/15

#### Palmdale Water District 2015 Operation Budget For the Eleven Months Ending Monday, November 30, 2015

|   | YTD ORIGINAL ACTUAL BUDGET ADJUSTMENTS |              | ADJUSTED<br>BUDGET | PERCENT    |         |
|---|--|--------------|--------------------|------------|---------|
|   | 2015                                   | 2015         | 2015               | REMAINING  | USED    |
| Personnel Budget:                                       |  |              |                    |            |         |
| 1-05-4000-000 Salaries                                  | \$ 952,812                             | \$ 1,104,500 |                    | \$ 151,688 | 86.27%  |
| 1-05-4000-100 Overtime                                  | 53.521                                 | 53,750       |                    | 229        | 99.57%  |
| Subtotal (Salaries)                                     | \$ 1,006,332                           | \$ 1,158,250 | \$ -               | \$ 151,918 | 86.88%  |
| Employee Benefits                                       |  |              |                    |            |         |
| 1-05-4005-000 Payroll Taxes                             | 76,358                                 | 90,750       |                    | 14,392     | 84.14%  |
| 1-05-4010-000 Health Insurance                          | 190,005                                | 200,000      |                    | 9,995      | 95.00%  |
| 1-05-4015-000 PERS                                      | 145,374                                | 203,000      |                    | 57,626     | 71.61%  |
| Subtotal (Benefits)                                     | \$ 411,736                             | \$ 493,750   | \$ -               | \$ 82,014  | 83.39%  |
| , ,   |  | \$ 1,652,000 |                    |            | 85.84%  |
| Total Personnel Expenses                                | \$ 1,418,069                           | \$ 1,052,000 | \$ -               | \$ 233,931 | 05.04%  |
| OPERATING EXPENSES:                                     |  |              |                    |            |         |
| 1-05-4155-000 Contracted Services*                      | \$ 81,839                              | \$ 67,500    | \$ 12,200          | \$ (2,139) | 102.68% |
| 1-05-4175-000 Permits                                   | 22,967                                 | 40,000       |                    | 17,033     | 57.42%  |
| 1-05-4215-200 Natural Gas - WTP                         | 1,049                                  | 3,000        |                    | 1,951      | 34.96%  |
| 1-05-4220-200 Electricity - WTP                         | 142,544                                | 125,000      |                    | (17,544)   | 114.03% |
| 1-05-4230-110 Maint. & Rep Office Equipment             | -                                      | 500          |                    | 500        | 0.00%   |
| 1-05-4235-110 Maint. & Rep. Operations - Equipment      | 15,489                                 | 11,500       |                    | (3,989)    | 134.69% |
| 1-05-4235-410 Maint. & Rep. Operations - Shop Bldgs     | 791                                    | 6,000        |                    | 5,209      | 13.18%  |
| 1-05-4235-415 Maint. & Rep. Operations - Facilities     | 80,216                                 | 45,000       |                    | (35,216)   | 178.26% |
| 1-05-4235-450 Maint. & Rep. Operations - Hypo Generator | 17,250                                 | 18,000       |                    | 750        | 95.84%  |
| 1-05-4235-500 Maint. & Rep. Operations - Wind Turbine*  | 7,887                                  | 6,000        | 5,000              | 3,113      | 71.70%  |
| 1-05-4236-000 Palmdale Lake Management*                 | 30,104                                 | 15,000       | 10,000             | (5,104)    | 120.41% |
| 1-05-6000-000 Waste Disposal                            | 11,607                                 | 14,000       |                    | 2,393      | 82.91%  |
| 1-05-6200-000 Uniforms                                  | 14,255                                 | 12,000       |                    | (2,255)    |         |
| 1-05-6300-100 Supplies - General                        | 8,251                                  | 15,000       |                    | 6,749      | 55.00%  |
| 1-05-6300-600 Supplies - Lab                            | 35,945                                 | 35,000       |                    | (945)      |         |
| 1-05-6300-700 Outside Lab Work                          | 69,830                                 | 64,000       |                    | (5,830)    |         |
| 1-05-6400-000 Tools                                     | 9,582                                  | 6,500        |                    | (3,082)    |         |
| 1-05-6500-000 Chemicals*                                | 326,482                                | 485,000      | (27,200)           |            | 71.32%  |
| 1-05-7000-100 Leases -Equipment                         | 1,157                                  | 3,000        |                    | 1,843      | 38.58%  |
| Subtotal Operating Expenses                             | \$ 877,245                             | \$ 972,000   |                    | \$ 94,755  | 90.25%  |
| Total Departmental Expenses                             | \$ 2,295,314                           | \$ 2,624,000 | \$ -               | \$ 328,686 | 87.47%  |

<sup>\*</sup> Budget adjustments by General Manager per Appendix A

### Palmdale Water District 2015 Finance Budget

For the Eleven Months Ending Monday, November 30, 2015

|  | _                      | YTD<br>ACTUAL | В     | ORIGINAL<br>BUDGET |    | JUSTMENTS   | ADJUSTED<br>BUDGET |         | PERCENT |
|--|------------------------|---------------|-------|--------------------|----|-------------|--------------------|---------|---------|
|  |                        | 2015          |       | 2015               |    | 2015        | RE                 | MAINING | USED    |
| Personnel Budget:                      |                        |               |       |                    |    |             |                    |         |         |
| 1-06-4000-000 Salaries**               | \$                     | 727,290       | \$ 1, | 546,000            | \$ | (727,000)   | \$                 | 91,710  | 88.80%  |
| 1-06-4000-100 Overtime**               |                        | 4,124         |       | 19,000             |    | (13,500)    |                    | 1,376   | 74.97%  |
| Subtotal (Salaries)                    | \$                     | 731,414       | \$ 1, | 565,000            | \$ | (740,500)   | \$                 | 93,086  | 88.71%  |
| Employee Benefits                      |                        |               |       |                    |    |             |                    |         |         |
| 1-06-4005-000 Payroll Taxes**          |                        | 54,694        |       | 118,500            |    | (54,000)    |                    | 9,806   | 84.80%  |
| 1-06-4010-000 Health Insurance**       |                        | 130,655       |       | 316,000            |    | (173,000)   |                    | 12,345  | 91.37%  |
| 1-06-4015-000 PERS**                   |                        | 127,659       |       | 297,000            |    | (132,000)   |                    | 37,341  | 77.37%  |
| Subtotal (Benefits)                    | \$                     | 313,008       | \$    | 731,500            | \$ | (359,000)   | \$                 | 59,492  | 84.03%  |
| Total Personnel Expenses               | \$                     | \$ 1,044,422  | \$ 2, | ,296,500           | \$ | (1,099,500) | \$                 | 152,578 | 87.25%  |
| OPERATING EXPENSES:                    |                        |               |       |                    |    |             |                    |         |         |
| 1-06-4155-000 Contracted Services **   | \$                     | 13,222        | \$    | 24,750             | \$ | (16,950)    | \$                 | (5,422) | 169.51% |
| 1-06-4155-100 Contracted Services - In | nfosend                | 197,330       |       | 205,000            |    |             |                    | 7,670   | 96.26%  |
| 1-06-4165-000 Memberships/Subscript    | ions                   | 110           |       | 500                |    |             |                    | 390     | 22.00%  |
| 1-06-4230-110 Maintenance & Repair -   | Office Equipment**     |               |       | 1,000              |    | (500)       |                    | 500     | 0.00%   |
| 1-06-4235-440 Maint. & Rep. Operation  | ns - Large Meters**    | 2,129         |       | 10,000             |    | (7,870)     |                    | 1       | 99.97%  |
| 1-06-4235-470 Maint. & Rep. Operation  | ns - Meter Exchanges** | 138,045       |       | 350,000            |    | (211,950)   |                    | 5       | 100.00% |
| 1-06-4250-000 General Material & Sup   | plies**                | 2,111         |       | 6,000              |    | (1,500)     |                    | 2,389   | 46.91%  |
| 1-06-4260-000 Business Forms**         |                        | 9,873         |       | 10,000             |    | (3,500)     |                    | (3,373) | 151.89% |
| 1-06-4270-100 Telecommunication - O    | ffice                  | 17,004        |       | 12,000             |    |             |                    | (5,004) | 141.70% |
| 1-06-4270-200 Telecommunication - C    | ellular Stipend        | 16,675        |       | 17,000             |    |             |                    | 325     | 98.09%  |
| 1-06-4300-200 Testing - Large Meter T  | esting**               | 4,044         |       | 15,000             |    | (10,955)    |                    | 1       | 99.98%  |
| 1-06-7000-100 Leases - Equipment       |                        | 2,565         |       | 3,000              |    |             |                    | 435     | 85.48%  |
| Subtotal Operating Expenses            |                        | \$ 403,107    | \$    | 654,250            | \$ | (253,225)   | \$                 | (2,082) | 100.52% |
| Total Departmental Expenses            | \$                     | \$ 1,447,530  | \$ 2  | ,950,750           | \$ | (1,352,725) | \$                 | 150,495 | 90.58%  |

<sup>\*\*</sup> Budget adjustment by Board action 04/08/15

#### Palmdale Water District 2015 Water Conservation Budget For the Eleven Months Ending Monday, November 30, 2015

|   | YTD<br>ACTUAL | ORIGINAL<br>BUDGET | ADJUSTMENTS | ADJUSTED<br>BUDGET   | PERCENT           |
|---|---------------|--------------------|-------------|----------------------|-------------------|
|   | 2015          | 2015               | 2015        | REMAINING            | USED              |
| Personnel Budget:   |               |                    |             |                      |                   |
| 1-07-4000-000 Salaries  | \$ 157,856    | \$ 175,000         |             | \$ 17,144            | 90.20%            |
| 1-07-4000-100 Overtime  | 812           | 1,000              |             | 188                  | 81.21%            |
| Subtotal (Salaries)   | \$ 158,668    | \$ 176,000         |             | \$ 17,332            | 90.15%            |
| Employee Benefits   |               |                    |             |                      |                   |
| 1-07-4005-000 Payroll Taxes   | 12,193        | 13,500             |             | 1,307                | 90.32%            |
| 1-07-4010-000 Health Insurance                                      | 34,444        | 38,000             |             | 3,556                | 90.64%            |
| 1-07-4015-000 PERS  | 14,858        | 20,000             |             | 5,142                | 74.29%            |
| Subtotal (Benefits)   | \$ 61,495     | \$ 71,500          | \$ -        | \$ 10,005            | 86.01%            |
| Total Personnel Expenses  | \$ 220,163    | \$ 247,500         | \$ -        | \$ 27,149            | 88.95%            |
|   |               |                    |             |                      | *                 |
| OPERATING EXPENSES:   |               |                    |             |                      |                   |
| 1-07-4190-300 Public Relations - Landscape Workshop/Training        | \$ 98         | \$ 1,000           |             | \$ 902               | 9.75%             |
| 1-07-4190-400 Public Relations - Contests                           | 602           | 1,000              |             | 398                  | 60.19%            |
| 1-07-4190-500 Public Relations - Education Programs                 |               | 2,500              |             | 2,500                | 0.00%             |
| 1-07-4190-700 Public Relations -General Media                       | 37,343        | 25,000             |             | (12,343)             | 149.37%           |
| 1-07-4190-900 Public Relations - Other                              | 44,567        | 2,000              |             | (42,567)             | 2228.34%          |
| 1-07-4500-000 Drought Enforcement<br>1-07-6300-100 Supplies - Misc. | 4,735         | F 000              |             | (4,735)              | 67 500/           |
| 1-07-6300-100 Supplies - Misc.<br>Subtotal Operating Expenses       | \$ 90,720     | 5,000<br>\$ 36,500 | \$ -        | 1,624<br>\$ (54,220) | 67.52%<br>248.55% |
| Subtotal Operating Expenses   | ψ 50,720      | ψ 30,300           | Ψ -         | ψ (54,220)           | 240.00%           |
| Total Departmental Expenses   | \$ 310,883    | \$ 284,000         | \$ -        | \$ (27,071)          | 109.47%           |

### Palmdale Water District 2015 Human Resources Budget

For the Eleven Months Ending Monday, November 30, 2015

|  | YTD            | ORIGINAL       |                     | ADJUSTED                      | _ |
|--|----------------|----------------|---------------------|-------------------------------|---|
|  | ACTUAL<br>2015 | BUDGET<br>2015 | ADJUSTMENTS<br>2015 | BUDGET PERCENT REMAINING USED | - |
|  | 2015           | 2015           | 2015                | REMAINING USED                | - |
| Personnel Budget:                          |                |                |                     |                               |   |
| 1-08-4000-000 Salaries***                  | \$ 138,574     | \$ 101,000     | \$ 57,220           | 19,646 87.58%                 | , |
| Employee Benefits                          |                |                |                     |                               |   |
| 1-08-4005-000 Payroll Taxes                | 10,640         | 7,750          |                     | (2,890) 137.29%               | ) |
| 1-08-4010-000 Health Insurance             | 16,473         | 18,000         |                     | 1,527 91.52%                  | ) |
| 1-08-4015-000 PERS                         | 6,250          | 6,500          |                     | 250 96.16%                    | ) |
| Subtotal (Benefits)                        | \$ 33,364      | \$ 32,250      | \$ -                | \$ (1,114) 103.45%            | , |
| Total Personnel Expenses                   | \$ 171,938     | \$ 133,250     | \$ 57,220           | \$ 18,532 90.27%              | _ |
| OPERATING EXPENSES:                        |                |                |                     |                               |   |
| 1-08-4050-000 Staff Travel                 | \$ 32,774      | \$ 25,250      |                     | \$ (7,524) 129.80%            | 5 |
| 1-08-4060-000 Staff Conferences & Seminars | 18,816         | 20,500         |                     | 1,684 91.79%                  |   |
| 1-08-4070-000 Employee Expense             | 57,287         | 40,000         |                     | (17,287) 143.22%              | 5 |
| 1-08-4095-000 Employee Recruitment         | 1,847          | 3,000          |                     | 1,153 61.58%                  | 5 |
| 1-08-4100-000 Employee Retention           | 9,584          | 20,000         |                     | 10,416 47.92%                 | D |
| 1-08-4105-000 Employee Relations           | 2,727          | 3,500          |                     | 773 77.91%                    | D |
| 1-08-4110-000 Consultants                  | -              | 1,000          |                     | 1,000 0.00%                   | D |
| 1-08-4120-100 Training-Safety              | 40,371         | 30,000         | 5,000               | (5,371) 115.35%               | o |
| 1-08-4120-200 Training-Speciality          | 16,890         | 26,000         | (5,000)             | 4,110 80.43%                  | Ó |
| 1-08-4121-000 Safety Program               | 200            | 1,000          |                     | 800 20.02%                    | Ó |
| 1-08-4165-000 Membership/Subscriptions     | 839            | 1,600          |                     | 761 52.44%                    | o |
| 1-08-4165-100 HR/Safety Publications       | 181            | 1,000          |                     | 819 18.14%                    |   |
| 1-08-6300-500 Supplies - Safety            | 19,480         | 20,000         |                     | 520 97.40%                    | _ |
| Subtotal Operating Expenses                | \$ 200,997     | \$ 192,850     | \$ -                | \$ (8,147) 104.22%            | 0 |
| Total Departmental Expenses                | \$ 372,935     | \$ 326,100     | \$ 57,220           | \$ 10,385 97.29%              | 6 |

<sup>\*\*\*</sup> Budget adjustment by Board action 11/26/14 & 08/12/15

#### Palmdale Water District 2015 Information Technology Budget For the Eleven Months Ending Monday, November 30, 2015

|  |     | YTD<br>ACTUAL<br>2015   | ORIGINAL<br>BUDGET<br>2015 |  | ADJUSTMENTS<br>2015 |       | ADJUSTED<br>BUDGET<br>REMAINING |  | PERCENT   |
|--|-----|---|----------------------------|--|---------------------|-------|---------------------------------|--|---|
| Personnel Budget:  |     |   |                            |  |                     |       |                                 |  |   |
| 1-09-4000-000 Salaries<br>1-09-4000-100 Overtime<br>Subtotal (Salaries)  | \$  | 199,652<br>2,034<br>201,686                                     | \$                         | 221,500<br>2,500<br>224,000  |                     |       | \$                              | 21,848<br>466<br>22,314  | 90.14%<br>81.35%<br>90.04%  |
| Subtotal (Salaries)  | Ψ   | 201,000   | Ψ                          | 224,000  |                     |       | Ψ                               | 22,014   | 30.0470   |
| Employee Benefits 1-09-4005-000 Payroll Taxes 1-09-4010-000 Health Insurance 1-09-4015-000 PERS  | -\$ | 15,299<br>34,435<br>33,540<br>83,275                            | \$                         | 17,000<br>37,500<br>44,000<br>98,500                                       | \$                  |       | \$                              | 1,701<br>3,065<br>10,460<br>15,225   | 90.00%<br>91.83%<br>76.23%<br>84.54%  |
| Subtotal (Benefits)  | Φ   |   |                            |  |                     |       |                                 |  | 1001 AAAA 10 11   |
| Total Personnel Expenses   | \$  | 284,961   | \$                         | 322,500  | \$                  | -     | \$                              | 37,073   | 88.36%  |
| OPERATING EXPENSES: 1-09-4155-000 Contracted Services 1-09-4165-000 Memberships/Subscriptions 1-09-4270-000 Telecommunications 1-09-8000-100 Computer Equipment - Computers 1-09-8000-200 Computer Equipment - Laptops*  | \$  | 77,528<br>1,410<br>68,277<br>17,426<br>6,381                    | \$                         | 125,000<br>1,000<br>77,750<br>20,000<br>5,000                              |                     | 1,600 | \$                              | 47,472<br>(410)<br>9,473<br>2,574<br>219                                   | 62.02%<br>141.00%<br>87.82%<br>87.13%<br>96.68%                               |
| 1-09-8000-300 Computer Equipment - Monitors 1-09-8000-500 Computer Equipment - Toner Cartridges 1-09-8000-550 Computer Equipment - Telephony 1-09-8000-600 Computer Equipment - Other 1-09-8100-100 Computer Software - Maint. and Support 1-09-8100-150 Computer Software - Starnik 1-09-8100-200 Computer Software - Software and Upgrades |     | 1,009<br>362<br>12,333<br>59,116<br>100,775<br>46,580<br>11,143 |                            | 2,000<br>3,000<br>2,500<br>20,000<br>44,000<br>110,000<br>36,000<br>14,000 |                     | ·     |                                 | 2,000<br>1,991<br>2,138<br>7,667<br>(15,116)<br>9,225<br>(10,580)<br>2,857 | 0.00%<br>33.62%<br>14.48%<br>61.67%<br>134.35%<br>91.61%<br>129.39%<br>79.60% |
| Subtotal Operating Expenses  | \$  | 402,340   | \$                         | 460,250  | \$                  | 1,600 | \$                              | 59,510   | 87.11%  |
| Total Departmental Expenses  | \$  | 687,300   | \$                         | 782,750  | \$                  | 1,600 | \$                              | 96,583   | 87.63%  |

<sup>\*</sup> Budget adjustments by General Manager per Appendix A

#### Palmdale Water District 2015 Customer Care Budget For the Eleven Months Ending Monday, November 30, 2015

|   | YTD<br>ACTUAL |           | ORIGINAL<br>BUDGET |      | ADJUSTMENTS |           | ADJUSTED<br>BUDGET |         | PERCENT |  |
|---|---------------|-----------|--------------------|------|-------------|-----------|--------------------|---------|---------|--|
|   |               | 2015      |                    | 2015 |             | 2015      | RE                 | MAINING | USED    |  |
| Personnel Budget:                                     |               |           |                    |      |             |           |                    |         |         |  |
| 1-10-4000-000 Salaries**                              | \$            | 658,819   | \$                 | -    | \$          | 727,000   | \$                 | 68,181  | 90.62%  |  |
| 1-10-4000-100 Overtime**                              |               | 6,561     |                    | -    |             | 13,500    |                    | 6,939   | 48.60%  |  |
| Subtotal (Salaries)                                   | \$            | 665,380   | \$                 | -    | \$          | 740,500   | \$                 | 75,120  | 89.86%  |  |
| Employee Benefits 1-10-4005-000 Payroll Taxes**       |               | 53,163    |                    | _    |             | 54,000    |                    | 837     | 98.45%  |  |
| 1-10-4010-000 Health Insurance**                      |               | 162,606   |                    | _    |             | 173,000   |                    | 10,394  | 93.99%  |  |
| 1-10-4015-000 PERS**                                  |               | 101,426   |                    | -    |             | 132,000   |                    | 30,574  | 76.84%  |  |
| Subtotal (Benefits)                                   | \$            | 317,195   | \$                 | -    | \$          | 359,000   | \$                 | 41,805  | 88.36%  |  |
| Total Personnel Expenses                              | \$            | 982,575   | \$                 | (=)  | \$          | 1,099,500 | \$                 | 116,925 | 89.37%  |  |
| OPERATING EXPENSES:                                   |               |           |                    |      |             |           |                    |         |         |  |
| 1-10-4155-000 Contracted Services**                   | \$            | 15,322    | \$                 | -    | \$          | 16,950    | \$                 | 1,628   | 90.39%  |  |
| 1-10-4230-110 Maintenance & Repair-Office Equipment** |               | -         |                    | -    |             | 500       |                    | 500     | 0.00%   |  |
| 1-10-4250-000 General Material & Supplies**           |               | 5,973     |                    | -    |             | 1,500     |                    | (4,473) |         |  |
| 1-10-4260-000 Business Forms**                        |               | 1,471     |                    | -    |             | 3,500     |                    | 2,029   | 42.03%  |  |
| Subtotal Operating Expenses                           | \$            | 22,766    | \$                 | ÷    | \$          | 22,450    | \$                 | (316)   | 101.41% |  |
| Total Departmental Expenses                           | \$            | 1,005,340 | \$                 | -    | \$          | 1,121,950 | \$                 | 116,610 | 89.61%  |  |

<sup>\*\*</sup> Budget adjustment by Board action 04/08/15

# PALMDALE WATER DISTRICT BOARD MEMORANDUM

**DATE**: January 7, 2016 **January 13, 2016** 

TO: BOARD OF DIRECTORS Board Meeting

FROM: Mr. Matthew R. Knudson, Assistant General Manager

VIA: Mr. Dennis D. LaMoreaux, General Manager

RE: AGENDA ITEM NO. 8.2.c - WRITTEN STATUS REPORT ON

COMMITTED CONTRACTS ISSUED. (ASSISTANT GENERAL

MANAGER KNUDSON)

A written report for this item will be distributed at the Board meeting.